## ORANGE COUNTY HOUSING FINANCE AUTHORITY

# **AGENDA PACKAGE**

Board of Directors' Meeting

Wednesday, August 3, 2022 – 8:30 a.m.
ORANGE COUNTY ADMINISTRATION BUILDING
201 SOUTH ROSALIND AVE – ORLANDO, FL 32801
COMMISSIONERS CHAMBERS – 1ST FLOOR

## **MEMORANDUM**

BOARD OF DIRECTORS

MERCEDES MCCALL CHAIR

**VERNICE ATKINS-BRADLEY** *VICE CHAIR* 

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

**KENNETH HUGHES** *BOARD MEMBER* 

| Vernice Atkins-Bradley, Vice Chair, OCHFA                              |
|--|
| Sascha Rizzo, Board of Directors, OCHFA                                |
| Curtis Hunter, Board of Directors, OCHFA                               |
| Kenneth Hughes, Board of Directors, OCHFA                              |
| Warren S. Bloom, General Counsel, Greenberg Traurig                    |
| Mike Watkins, General Counsel, Greenberg Traurig                       |
| David Jones, Financial Advisor, CSG Advisors                           |
| Helen H. Feinberg, Senior Managing Underwriter, RBC Capital Markets    |
| Donald Peterson, Co-Managing Underwriter, Raymond James                |
| Tim Wranovix, Co-Managing Underwriter, Raymond James                   |
| Kate Latorre, Senior Assistant County Attorney – Orange County         |
| Fred Winterkamp, Manager, Fiscal and Business Services – Orange County |
| James Audette, Trustee – USBank  |

RE: AUGUST 3, 2022 BOARD OF DIRECTORS' AGENDA

W.D. Morris, Executive Director

Mercedes McCall, Chair, OCHFA

Enclosed is the Directors' meeting agenda package; scheduled as follows:

Date: Wednesday, August 3, 2022

Time: **8:30 a.m.** 

July 27, 2022

TO:

FROM:

DATE:

Location: Orange County Administration Center

Commissioner's Chambers

201 Rosalind Avenue - Orlando, Florida 32801

Should you have any questions, need additional information, or you will not be attending the meeting, please contact me as soon as possible at (407) 894-0014.

BOARD OF DIRECTORS

MERCEDES MCCALL CHAIR

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO BOARD MEMBER

**CURTIS HUNTER** ROARD MEMBER

KENNETH HUGHES BOARD MEMBER

OCHFA BOARD OF DIRECTORS' MEETING August 3, 2022 ~ 8:30 A.M.

# **AGENDA**

## PUBLIC COMMENT

## CONSENT AGENDA

### A. GENERAL ADMINISTRATION

1. Adoption of June 1, 2022, Board of Directors Meeting minutes.

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#### B. EXECUTIVE DIRECTOR'S OFFICE

1. Opportunity Zones Status – No Activity.

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#### C. FINANCIAL MANAGEMENT

1. Acknowledgement of the consolidated balance sheet for the Operating Fund; acknowledgement of combined statement of rev(s)/ exp(s)/ changes in retained earnings; acknowledgement of FY 2022, operating fund comparison of budget vs. actual; acknowledgement of FY 2022, operating fund comparison of actual revenues & expenses; acknowledgement summary of OCHFA's operating fund investments.

Pg. 5-15

### D. PROGRAM OPERATIONS

- 1. Acknowledgement of the Current Status of the Single-Family HRB Program.
  - Pg. 16-21
- 2. Acknowledgement of the Multi-Family Audit Period.

Pg. 22-26

## DISCUSSION AGENDA

#### A. EXECUTIVE DIRECTOR

1. Consider approval of Greenberg Traurig, LLP, to serve as General and Disclosure Counsel to the Authority.

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#### **B. OTHER BUSINESS**

2211 E. Hillcrest Street, Orlando, Florida 32803 | Office (407) 894-0014 | Fax (407) 897-6679 |

## **ORANGE COUNTY HOUSING FINANCE AUTHORITY**

## **BOARD OF DIRECTORS**

M. McCall | V. Atkins-Bradley | S. Rizzo | C. Hunter | Kenneth Hughes

## **OFFICIAL MEETING MINUTES**

| Meeting:                                | Board of    | Directors Meeting                                  | Date  | : Wedne            | sday, June 1, 202                        | 22   | <b>Time:</b> 8:30am |
|---|-------------|--|---|--------------------|--|--|---------------------|
| Location:                               | Orange (    | County Administratio                               | n Center – Commissio                            | ners Cham          | nbers – 1 <sup>st</sup> Fl., 201         | S. Rosalind Ave.,  | Orlando, FL.        |
| Board Member<br>PRESENT<br>Mercedes McC | Call        | OCHFA Staff PRESENT W.D. Morris Executive Director | Chaynae Price                                   | PRESENT  Mike Watk | rofessionals<br>ins<br>Greenberg Traurig | BCC Staff PRESENT Danielle Philippe Fiscal Business Svcs |                     |
| Vernice Atkins Vice Chair               | -Bradley    | Kayode Adetayo Chief Financial Officer             | Mildred Guzman<br>Staff                         |                    |  |  |                     |
| Sascha Rizzo<br>Board Member            |             | Frantz Dutes Staff                                 | Olympia Roman<br>Staff                          |                    |  |  |                     |
| Curtis Hunter Board Member              |             |  |   |                    |  |  |                     |
| Kenneth Hugh<br>Board Member            | es          |  |   |                    |  |  |                     |
|   |             | • .  | , Chair, Mercedes McC<br>er, Kenneth Hughes, CE |                    | •  | ler at 8:30 a.m. Sh                                      | ne acknowledged and |
| PUBLIC COMM                             | MENT(s):    | No comment(s).                                     |   |                    |  |  |                     |
| CONSENT AG                              | ENDA:       |  |   |                    |  |  |                     |
| ACTIO                                   | ON TAKEN    |  |   |                    |  |  |                     |
| There bein                              | ng no discu | ssion, the Board app                               | roved Consent Agenda                            | items.             |  |  |                     |
| MOTION / S                              | ECOND:      | V. Atkins-Bradley/ C                               | . Hunter AYE BY VO                              | DICE VOTE:         | All Present NA                           | Y BY VOICE VOTE:   | ABSTAINED:          |

## A. GENERAL ADMINISTRATION

1. Adoption of the May 4, 2022, Regular Board of Directors Meeting minutes.

## **B. EXECUTIVE DIRECTOR'S OFFICE**

1. Opportunity Zone Status.

### C. FINANCIAL MANAGEMENT

1. Acknowledgement Summary of OCHFA's Operating Fund Investments. Acknowledgement of the consolidated balance sheet for the Operating Fund; acknowledgement of combined statement of rev(s)/ exp(s)/ changes in retained earnings; acknowledgement of FY 2022, operating fund comparison of budget vs. actual; acknowledgement of FY 2022, operating fund comparison of actual revenues & expenses; acknowledgement summary of OCHFA's operating fund investments.

## D. PROGRAM OPERATIONS

- 1. Acknowledgement of the Current Status of the Single-Family HRB Program.
- 2. Acknowledgement of the Multi-Family Audit Period.

#### DISCUSSION AGENDA

#### A. EXECUTIVE DIRECTOR

END OF MINUTES PREPARED BY OLYMPIA ROMAN

# PROPOSED RESOLUTION FOR SINGLE-FAMILY MORTGAGE REVENUE BOND PROGRAM, IN ONE OR MORE SERIES, IN AN AMOUNT NOT TO EXCEED \$200MM

W.D. Morris, Executive Director, addressed the Board regarding a proposed Resolution for the Authority's Plan of Financing for its Single-Family Mortgage Revenue Bond Program – Private Activity Bond Allocation, not to exceed \$200MM. He stated that the proposed Resolution request is for \$200MM, of Private Activity Bond Allocation to support the provision of financing affordable work-force housing in the Central Florida area. He then explained the process set by the Florida Division of Bond Finance regarding allocations. He also stated that approval of the Resolution, with subsequent approval of a TEFRA public hearing by the Orange County Board of County Commissioners, would allow the Authority to submit a request to the State Division of Bond Finance for \$200MM of Private Activity Bond Volume Cap Allocation from the State Pool.

Mr. Morris stated that the Authority's Bond Counsel prepared the proposed Resolution, pursuant to the Internal Revenue Service Code and the Florida Division of Bond Finance regulations as promulgated; and that the proposed Resolution provides for a three-year plan of financing, which may contemplate several bond issues occurring within a 3-year period. He concluded by stating that a copy of a memorandum from David Jones, the Authority's Financial Advisor, relating to the Plan of Financing, provided to the Board. Board Member Sascha Rizzo asked staff about the Division of Bond Finance's annual ranking of the requests for the State Pool. Discussion ensued.

#### RESOLUTION NO. 2022-02

A RESOLUTION APPROVING A PLAN OF FINANCING FOR THE SINGLE FAMILY LOAN PROGRAM OF THE AUTHORITY AND DECLARING THE OFFICIAL INTENT OF THE ORANGE COUNTY HOUSING FINANCE AUTHORITY TO REIMBURSE ITSELF FROM THE PROCEEDS OF DEBT FOR CERTAIN EXPENDITURES TO BE INCURRED WITH RESPECT TO ITS SINGLE FAMILY LOAN PROGRAM; AND AUTHORIZING CERTAIN INCIDENTAL ACTIONS.

| ACTION TAKEN                                   |  |                             |                    |                             |                        |
|--|--|-----------------------------|--------------------|-----------------------------|------------------------|
| There being no furthe<br>Private Activity Bond | er discussion, the Board approv<br>Allocation.   | red Resolution #2022-02 fo  | r the Authority's  | Plan of Financing, in the a | mount of \$200MM for   |
| MOTION / SECOND:                               | S. Rizzo / C. Hunter   | AYE BY VOICE VOTE:          | All Present        | NAY BY VOICE VOTE:          | ABSTAINED:             |
| UPCOMING EDUCAT                                | TIONAL CONFERENCE  |                             |                    |                             |                        |
| Mr. Morris reminded t<br>July 6-9, 2022.       | he Board of the upcoming edu   | cational conference, hoste  | d by Florida As    | sociation of Local Housing  | Finance Authorities -  |
| BOARD MEMBER CO                                | <u>OMMENTS</u>   |                             |                    |                             |                        |
| surrounding the Fede                           | na Rizzo stated that he confe<br>eral Reserve tightening its bala<br>pal market place. He then state | ance sheet, which may po    | tentially affect t | he Authority's Mortgage E   | Backed Securities; and |
| OTHER BUSINESS                                 |  |                             |                    |                             |                        |
| ADJOURNMENT There being no further bus         | iness, Mercedes McCall – Chai  | ir, adjourned the meeting a | t 8:48 a.m.        |                             |                        |
| ATTEST:  |  |                             |                    |                             |                        |
| W.D. MORRIS<br>EXECUTIVE DIRECTOR              |  | MERCEDES<br>CHAIR           | S F. McCALL        |                             |                        |

D. Morris **EXECUTIVE DIRECTOR** 

CONSENT

#### **BOARD OF DIRECTORS**

## **MEMORANDUM**

MERCEDES MCCALL CHAIR

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO BOARD MEMBER

**CURTIS HUNTER** BOARD MEMBER

KENNETH HUGHES BOARD MEMBER

**OCHFA Board of Directors** FROM: W.D. Morris, Executive Director DATE: July 25, 2022 **OPPORTUNITY ZONES STATUS** RE:

AUGUST 3, 2022 REGULAR BOARD OF DIRECTORS' MEETING

## **CURRENT**

- No Activity -

## **ACTION REQUESTED**

-information only-



**CONSENT ITEM** 

#### BOARD OF DIRECTORS

MERCEDES MCCALL CHAIR

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

KENNETH HUGHES

BOARD MEMBER

## **MEMORANDUM**

| TO:      | OCHFA Board of Directors  |  |  |  |
|----------|---|--|--|--|
| FROM:    | FROM: W.D. Morris, Executive Director   |  |  |  |
| CONTACT: | Olukayode Adetayo, Chief Financial Officer  |  |  |  |
| DATE:    | July 22, 2022   |  |  |  |
| RE:      | OCHFA CONSOLIDATED BALANCE SHEET FOR THE OPERATING FUND FOR THE PERIOD ENDING JUNE 30, 2022.  AUGUST 3, 2022 REGULAR BOARD OF DIRECTORS' MEETING. |  |  |  |

Attached for your review is the OCHFA's Operating Fund Balance Sheet. The Operating Fund includes all funds namely: the General Fund, the Low Income Housing Fund and the Homeownership Assistance Program Fund.

The majority of the funds in the General Fund are invested in GNMA's. The GNMA's yield approximately 5.0700%. The remaining funds are invested in the US Bank Money Market. The Authority earned an average of 1.420% interest income on all investments.

#### **Operating Fund Balance Sheet**

As of June 30, 2022

| Fund   |         |  | GENERAL       | LOW INCOME   | HOMEOWNERSHIP   | COMBINED       |
|--|---------|--|---------------|--------------|-----------------|----------------|
| Cash         7,296,209.32         1,265,309.58         2,877,336.73         11,438,856.63           Investments         8,315,393.84         0.00         320,854.02         8,636,247.86           GNMA/FNMA Securities         12,432,145.90         0.00         0.00         12,432,145.90           Accounts Receivable         330,868.32         0.00         41,906.79         372,775.11           Loan Receivable         592,856.77         0.00         0.00         592,856.77           Notes Receivable         1,023,961.38         24,200.00         0.00         1,048,161.38           S/F 2014 A GNMA Collateral / Rcvbl         4,060,955.67         0.00         0.00         4,060,955.67           GF - FHLB GNMA Collateral / Rcvbl         870,176.68         0.00         0.00         0.00         870,176.68           Mortgage Receivable         0.00         346,354.90         4,302,868.61         4,649,223.51           ************************************   |         |  | FUND          | HOUSING FUND | ASSISTANCE FUND | TOTALS         |
| Cash         7,296,209.32         1,265,309.58         2,877,336.73         11,438,856.63           Investments         8,315,393.84         0.00         320,854.02         8,636,247.86           GNMA/FNMA Securities         12,432,145.90         0.00         0.00         12,432,145.90           Accounts Receivable         330,868.32         0.00         41,906.79         372,775.11           Loan Receivable         592,856.77         0.00         0.00         592,856.77           Notes Receivable         1,023,961.38         24,200.00         0.00         1,048,161.38           S/F 2014 A GNMA Collateral / Rcvbl         4,060,955.67         0.00         0.00         4,060,955.67           GF - FHLB GNMA Collateral / Rcvbl         870,176.68         0.00         0.00         0.00         870,176.68           Mortgage Receivable         0.00         346,354.90         4,302,868.61         4,649,223.51           ************************************   | Accete  |  |               |              |                 |                |
| GNMA/FNMA Securities   12,432,145.90   0.00   0.00   12,432,145.90   Accounts Receivable   330,868.32   0.00   41,906.79   372,775.11   Loan Receivable   592,856.77   0.00   0.00   592,856.77   Notes Receivable   1,023,961.38   24,200.00   0.00   1,048,161.38   S/F 2014 A GMMA Collateral / Rcvbl   4,060,955.67   0.00   0.00   4,060,955.67   GF - FHLB GNMA Collateral / Rcvbl   870,176.68   0.00   0.00   870,176.68   Mortgage Receivable   0.00   346,354.90   4,302,868.61   4,649,223.51   Mortgage Receivable   0.00   346,354.90   4,302,868.61   4,649,223.51   Mortgage & GNMA/FNMA Income Receivable   3,292,797.36   0.00   0.00   0.00   3,292,797.30   Deferred FRS Pension Contributions   249,278.00   0.00   0.00   0.00   249,278.00   Interfund Receivable/Payable   16,464,345.64   4,775,793.63   (8,200,578.35)   13,039,560.92   Prepaid Expenses   13,016.32   0.00   0.00   0.00   262,778.55   Total Assets   262,778.55   0.00   0.00   0.00   262,778.55   Total Assets   55,146,951.38   6,098,131.22   (1,982,025.99)   59,263,056.61   FRS Net Pension Liability   955,951.00   0.00   0.00   287,073.33   Total liabilities   1,459,677.23   0.00   0.00   0.00   287,073.33   Total liabilities   1,459,677.23   0.00   0.00   0.00   287,073.33   Total liabilities   1,459,677.23   0.00   0.00   0.00   0.00   287,073.33   Total liabilities   1,459,677.23   0.00   0 | 733613  |  | 7,296,209.32  | 1,265,309.58 | 2,877,336.73    | 11,438,855.63  |
| Accounts Receivable 330,868.32 0.00 41,906.79 372,775.11 Loan Receivable 592,856.77 0.00 0.00 592,856.77 Notes Receivable 1,023,961.38 24,200.00 0.00 1,048,161.38 S/F 2014 A GNMA Collateral / Rcvbl 4,060,955.67 0.00 0.00 0.00 4,060,955.67 GF - FHLB GNMA Collateral / Rcvbl 870,176.68 0.00 0.00 0.00 870,176.68 Mortgage Receivable 0.00 346,354.90 4,302,868.61 4,649,223.51 Allowance for Doubtful Accounts (57,832,37) (313,526.89) (1,324,413.79) (1,695,773.05) Mortgage & GNMA/FNMA Income Receivable 3,292,797.36 0.00 0.00 0.00 3,292,797.36 Deferred FRS Pension Contributions 249,278.00 0.00 0.00 0.00 249,278.00 Interfund Receivable/Payable 16,464,345.64 4,775,793.63 (8,200,578.35) 13,039,560.92 Prepaid Expenses 13,016.32 0.00 0.00 0.00 13,016.32 Fixed Assets 262,778.55 0.00 0.00 0.00 262,778.55 Total Assets 55,146,951.38 6.098,131.22 (1,982,025.99) 59,263,056.61 Current liabilities:  Current liabilities:  Current liabilities:  Current liabilities:  Current liabilities:  Current liabilities:  Retained Earnings Previous Period 51,599,534.57 6,097,486.50 (1,983,161.08) 55,713,859.99 Net Income (Loss) 2,087,739.58 644.72 1,135.09 2,089,519.39   | ****    | Investments                            | 8,315,393.84  | 0.00         | 320,854.02      | 8,636,247.86   |
| Loan Receivable   592,856.77   0.00   0.00   592,856.77     Notes Receivable   1,023,961.38   24,200.00   0.00   1,048,161.38     S/F 2014 A GNMA Collateral / Rcvbl   4,060,955.67   0.00   0.00   4,060,955.67     GF - FHLB GNMA Collateral / Rcvbl   870,176.68   0.00   0.00   870,176.68     Mortgage Receivable   0.00   346,354.90   4,302,868.61   4,649,223.51     Mortgage Receivable   3,292,797.36   0.00   0.00   3,292,797.36     Deferred FRS Pension Contributions   249,278.00   0.00   0.00   249,278.00     Interfund Receivable/Payable   16,464,345.64   4,775,793.63   (8,200,578.35)   13,039,560.92     Prepaid Expenses   13,016.32   0.00   0.00   0.00   13,016.32     Fixed Assets   262,778.55   0.00   0.00   0.00   262,778.55     Total Assets   55,146,951.38   6,098,131.22   (1,982,025.99)   59,263,056.61      Current liabilities:   Current liabilities   287,073.33   0.00   0.00   287,073.33     Total liabilities   287,073.33   0.00   0.00   0.00   287,073.33     Total liabilities   1,459,677.23   0.00   0.00   0.00   287,073.33     Retained Earnings Previous Period   51,599,534.57   6,097,486.50   (1,983,161.08)   55,713,859.99     Retained Earnings Previous Period   51,599,534.57   6,097,486.50   (1,983,161.08)   55,713,859.99     Net Income (Loss)   2,087,739.58   644.72   1,135.09   2,089,519.39  |         | GNMA/FNMA Securities                   | 12,432,145.90 | 0.00         | 0.00            | 12,432,145.90  |
| Loan Receivable   592,856.77   0.00   0.00   592,856.77     Notes Receivable   1,023,961.38   24,200.00   0.00   1,048,161.38     S/F 2014 A GNMA Collateral / Rcvbl   4,060,955.67   0.00   0.00   4,060,955.67     GF - FHLB GNMA Collateral / Rcvbl   870,176.68   0.00   0.00   870,176.68     Mortgage Receivable   0.00   346,354.90   4,302,868.61   4,649,223.51     Mortgage Receivable   3,292,797.36   0.00   0.00   3,292,797.36     Deferred FRS Pension Contributions   249,278.00   0.00   0.00   249,278.00     Interfund Receivable/Payable   16,464,345.64   4,775,793.63   (8,200,578.35)   13,039,560.92     Prepaid Expenses   13,016.32   0.00   0.00   0.00   13,016.32     Fixed Assets   262,778.55   0.00   0.00   0.00   262,778.55     Total Assets   55,146,951.38   6,098,131.22   (1,982,025.99)   59,263,056.61      Current liabilities:   Current liabilities   287,073.33   0.00   0.00   287,073.33     Total liabilities   287,073.33   0.00   0.00   0.00   287,073.33     Total liabilities   1,459,677.23   0.00   0.00   0.00   287,073.33     Retained Earnings Previous Period   51,599,534.57   6,097,486.50   (1,983,161.08)   55,713,859.99     Retained Earnings Previous Period   51,599,534.57   6,097,486.50   (1,983,161.08)   55,713,859.99     Net Income (Loss)   2,087,739.58   644.72   1,135.09   2,089,519.39  |         | Accounts Receivable                    | 330,868.32    | 0.00         | 41,906.79       | 372,775.11     |
| S/F 2014 A GNMA Collateral / Rcvbl         4,060,955.67         0.00         0.00         4,060,955.67           GF - FHLB GNMA Collateral / Rcvbl         870,176.68         0.00         346,354.90         4,302,868.61         4,649,223.51           ***** Allowance for Doubtful Accounts         (57,832.37)         (313,526.89)         (1,324,413.79)         (1,695,773.05)           Mortgage & GNMA/FNMA Income Receivable         3,292,797.36         0.00         0.00         0.00         3,292,797.36           Deferred FRS Pension Contributions         249,278.00         0.00         0.00         0.00         249,278.00           Interfund Receivable/Payable         16,464,345.64         4,775,793.63         (8,200,578.35)         13,039,560.92           Prepaid Expenses         13,016.32         0.00         0.00         0.00         13,016.32           Fixed Assets         262,778.55         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         287,073.33  |         | Loan Receivable                        | 592,856.77    | 0.00         |                 | 592,856.77     |
| GF - FHLB GNMA Collateral / Rcvbl   870,176.68   0.00   0.00   870,176.68  |         | Notes Receivable                       | 1,023,961.38  | 24,200.00    | 0.00            | 1,048,161.38   |
| Mortgage Receivable         0.00         346,354.90         4,302,868.61         4,649,223.51           ****** Allowance for Doubtful Accounts         (57,832.37)         (313,526.89)         (1,324,413.79)         (1,695,773.05)           Mortgage & GNMA/FNMA Income Receivable         3,292,797.36         0.00         0.00         3,292,797.36           Deferred FRS Pension Contributions         249,278.00         0.00         0.00         0.00         249,278.00           Interfund Receivable/Payable         16,464,345.64         4,775,793.63         (8,200,578.35)         13,093,560.92           Prepaid Expenses         13,016.32         0.00         0.00         0.00         13,016.32           Fixed Assets         262,778.55         0.00         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         287,073.33           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total Ilabilities         1,459,677.  |         | S/F 2014 A GNMA Collateral / Rcvbl     | 4,060,955.67  | 0.00         | 0.00            | 4,060,955.67   |
| Allowance for Doubtful Accounts         (57,832.37)         (313,526.89)         (1,324,413.79)         (1,695,773.05)           Mortgage & GNMA/FNMA Income Receivable         3,292,797.36         0.00         0.00         3,292,797.36           Deferred FRS Pension Contributions         249,278.00         0.00         0.00         249,278.00           Interfund Receivable/Payable         16,464,345.64         4,775,793.63         (8,200,578.35)         13,039,560.92           Prepaid Expenses         13,016.32         0.00         0.00         0.00         13,016.32           Fixed Assets         262,778.55         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50   |         | GF - FHLB GNMA Collateral / Rcvbl      | 870,176.68    | 0.00         | 0.00            | 870,176.68     |
| Mortgage & GNMA/FNMA Income Receivable         3,292,797.36         0.00         0.00         3,292,797.36           Deferred FRS Pension Contributions         249,278.00         0.00         0.00         249,278.00           Interfund Receivable/Payable         16,464,345.64         4,775,793.63         (8,200,578.35)         13,039,560.92           Prepaid Expenses         13,016.32         0.00         0.00         0.00         13,016.32           Fixed Assets         262,778.55         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09 <td></td> <td>Mortgage Receivable</td> <td>0.00</td> <td>346,354.90</td> <td>4,302,868.61</td> <td>4,649,223.51</td>   |         | Mortgage Receivable                    | 0.00          | 346,354.90   | 4,302,868.61    | 4,649,223.51   |
| Deferred FRS Pension Contributions         249,278.00         0.00         0.00         249,278.00           Interfund Receivable/Payable         16,464,345.64         4,775,793.63         (8,200,578.35)         13,039,560.92           Prepaid Expenses         13,016.32         0.00         0.00         13,016.32           Fixed Assets         262,778.55         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39   | * * * * | Allowance for Doubtful Accounts        | (57,832.37)   | (313,526.89) | (1,324,413.79)  | (1,695,773.05) |
| Interfund Receivable/Payable   16,464,345.64   4,775,793.63   (8,200,578.35)   13,039,560.92     Prepaid Expenses   13,016.32   0.00   0.00   13,016.32     Fixed Assets   262,778.55   0.00   0.00   262,778.55     Total Assets   55,146,951.38   6,098,131.22   (1,982,025.99)   59,263,056.61      Current liabilities:  |         | Mortgage & GNMA/FNMA Income Receivable | 3,292,797.36  | 0.00         | 0.00            | 3,292,797.36   |
| Prepaid Expenses         13,016.32         0.00         0.00         13,016.32           Fixed Assets         262,778.55         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period Net Income (Loss)         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99   |         | Deferred FRS Pension Contributions     | 249,278.00    | 0.00         | 0.00            | 249,278.00     |
| Fixed Assets         262,778.55         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39  |         | Interfund Receivable/Payable           | 16,464,345.64 | 4,775,793.63 | (8,200,578.35)  | 13,039,560.92  |
| Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39   |         | Prepaid Expenses                       | 13,016.32     | 0.00         | 0.00            | 13,016.32      |
| Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39  |         | Fixed Assets                           | 262,778.55    | 0.00         | 0.00            | 262,778.55     |
| Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39   |         | Total Assets                           | 55,146,951.38 | 6,098,131.22 | (1,982,025.99)  | 59,263,056.61  |
| Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39   |         |  |               |              |                 |                |
| FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period Net Income (Loss)         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39  | Curren  |  |               |              |                 |                |
| Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period Net Income (Loss)         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39  |         | •                                      | ,             |              |                 | *              |
| Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period Net Income (Loss)         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39  |         | •                                      | ,             |              |                 | •              |
| Retained Earnings Previous Period 51,599,534.57 6,097,486.50 (1,983,161.08) 55,713,859.99 Net Income (Loss) 2,087,739.58 644.72 1,135.09 2,089,519.39  |         | •                                      |               |              |                 |                |
| Net Income (Loss) 2,087,739.58 644.72 1,135.09 2,089,519.39  |         | Total liabilities                      | 1,459,677.23  | 0.00         | 0.00            | 1,459,677.23   |
|  |         | Retained Earnings Previous Period      | 51,599,534.57 | 6,097,486.50 | (1,983,161.08)  | 55,713,859.99  |
| Total Liabilities & Retained Earnings         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61  |         | Net Income (Loss)                      | 2,087,739.58  | 644.72       | 1,135.09        | 2,089,519.39   |
|  |         | Total Liabilities & Retained Earnings  | 55,146,951.38 | 6,098,131.22 | (1,982,025.99)  | 59,263,056.61  |

<sup>\*\*\*\*</sup> A reserve account is set up to allow for percentage of the Down Payment Assistance Notes Receivable to be recognized as doubtful accounts based on industry standards. (Approximately 3%). The actual notes receivable remain on the books while the doubtful account is set up as a contra asset account.

<sup>\*\*\*</sup> This balance includes a \$1,052,917.14 difference between the GNMA'S book value and market value recorded at 9/30/2021 (GASB 31).



**CONSENT ITEM** 

#### BOARD OF DIRECTORS

MERCEDES MCCALL CHAIR

VERNICE ATKINS-BRADLEY

VICE CHAIR

SASCHA RIZZO BOARD MEMBER

**CURTIS HUNTER** BOARD MEMBER

KENNETH HUGHES BOARD MEMBER

## **MEMORANDUM**

| TO:      | OCHFA Board of Directors  |
|----------|---|
| FROM:    | W.D. Morris, Executive Director   |
| CONTACT: | Olukayode Adetayo, Chief Financial Officer  |
| DATE:    | July 22, 2022   |
| RE:      | OCHFA COMBINED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN RETAINED EARNINGS FOR THE PERIOD ENDING JUNE 30, 2022.  AUGUST 3, 2022 REGULAR BOARD OF DIRECTORS' MEETING. |

Attached for your review are the OCHFA's Operating Fund Statement of Revenues, Expenses, and Changes in Retained Earnings. The Operating Fund includes all funds namely: the General Fund, the Low Income Housing Fund, and the Homeownership Assistance Program Fund.

**Attachments** 

#### **Operating Fund Balance Sheet**

As of June 30, 2022

| Fund   |         |  | GENERAL       | LOW INCOME   | HOMEOWNERSHIP   | COMBINED       |
|--|---------|--|---------------|--------------|-----------------|----------------|
| Cash         7,296,209.32         1,265,309.58         2,877,336.73         11,438,856.63           Investments         8,315,393.84         0.00         320,854.02         8,636,247.86           GNMA/FNMA Securities         12,432,145.90         0.00         0.00         12,432,145.90           Accounts Receivable         330,868.32         0.00         41,906.79         372,775.11           Loan Receivable         592,856.77         0.00         0.00         592,856.77           Notes Receivable         1,023,961.38         24,200.00         0.00         1,048,161.38           S/F 2014 A GNMA Collateral / Rcvbl         4,060,955.67         0.00         0.00         4,060,955.67           GF - FHLB GNMA Collateral / Rcvbl         870,176.68         0.00         0.00         0.00         870,176.68           Mortgage Receivable         0.00         346,354.90         4,302,868.61         4,649,223.51           ************************************   |         |  | FUND          | HOUSING FUND | ASSISTANCE FUND | TOTALS         |
| Cash         7,296,209.32         1,265,309.58         2,877,336.73         11,438,856.63           Investments         8,315,393.84         0.00         320,854.02         8,636,247.86           GNMA/FNMA Securities         12,432,145.90         0.00         0.00         12,432,145.90           Accounts Receivable         330,868.32         0.00         41,906.79         372,775.11           Loan Receivable         592,856.77         0.00         0.00         592,856.77           Notes Receivable         1,023,961.38         24,200.00         0.00         1,048,161.38           S/F 2014 A GNMA Collateral / Rcvbl         4,060,955.67         0.00         0.00         4,060,955.67           GF - FHLB GNMA Collateral / Rcvbl         870,176.68         0.00         0.00         0.00         870,176.68           Mortgage Receivable         0.00         346,354.90         4,302,868.61         4,649,223.51           ************************************   | Accete  |  |               |              |                 |                |
| GNMA/FNMA Securities   12,432,145.90   0.00   0.00   12,432,145.90   Accounts Receivable   330,868.32   0.00   41,906.79   372,775.11   Loan Receivable   592,856.77   0.00   0.00   592,856.77   Notes Receivable   1,023,961.38   24,200.00   0.00   1,048,161.38   S/F 2014 A GMMA Collateral / Rcvbl   4,060,955.67   0.00   0.00   4,060,955.67   GF - FHLB GNMA Collateral / Rcvbl   870,176.68   0.00   0.00   870,176.68   Mortgage Receivable   0.00   346,354.90   4,302,868.61   4,649,223.51   Mortgage Receivable   0.00   346,354.90   4,302,868.61   4,649,223.51   Mortgage & GNMA/FNMA Income Receivable   3,292,797.36   0.00   0.00   0.00   3,292,797.30   Deferred FRS Pension Contributions   249,278.00   0.00   0.00   0.00   249,278.00   Interfund Receivable/Payable   16,464,345.64   4,775,793.63   (8,200,578.35)   13,039,560.92   Prepaid Expenses   13,016.32   0.00   0.00   0.00   262,778.55   Total Assets   262,778.55   0.00   0.00   0.00   262,778.55   Total Assets   55,146,951.38   6,098,131.22   (1,982,025.99)   59,263,056.61   FRS Net Pension Liability   955,951.00   0.00   0.00   287,073.33   Total liabilities   1,459,677.23   0.00   0.00   0.00   287,073.33   Total liabilities   1,459,677.23   0.00   0.00   0.00   287,073.33   Total liabilities   1,459,677.23   0.00   0.00   0.00   0.00   287,073.33   Total liabilities   1,459,677.23   0.00   0 | 733613  |  | 7,296,209.32  | 1,265,309.58 | 2,877,336.73    | 11,438,855.63  |
| Accounts Receivable 330,868.32 0.00 41,906.79 372,775.11 Loan Receivable 592,856.77 0.00 0.00 592,856.77 Notes Receivable 1,023,961.38 24,200.00 0.00 1,048,161.38 S/F 2014 A GNMA Collateral / Rcvbl 4,060,955.67 0.00 0.00 0.00 4,060,955.67 GF - FHLB GNMA Collateral / Rcvbl 870,176.68 0.00 0.00 0.00 870,176.68 Mortgage Receivable 0.00 346,354.90 4,302,868.61 4,649,223.51 Allowance for Doubtful Accounts (57,832,37) (313,526.89) (1,324,413.79) (1,695,773.05) Mortgage & GNMA/FNMA Income Receivable 3,292,797.36 0.00 0.00 0.00 3,292,797.36 Deferred FRS Pension Contributions 249,278.00 0.00 0.00 0.00 249,278.00 Interfund Receivable/Payable 16,464,345.64 4,775,793.63 (8,200,578.35) 13,039,560.92 Prepaid Expenses 13,016.32 0.00 0.00 0.00 13,016.32 Fixed Assets 262,778.55 0.00 0.00 0.00 262,778.55 Total Assets 55,146,951.38 6.098,131.22 (1,982,025.99) 59,263,056.61 Current liabilities:  Current liabilities:  Current liabilities:  Current liabilities:  Current liabilities:  Current liabilities:  Retained Earnings Previous Period 51,599,534.57 6,097,486.50 (1,983,161.08) 55,713,859.99 Net Income (Loss) 2,087,739.58 644.72 1,135.09 2,089,519.39   | ****    | Investments                            | 8,315,393.84  | 0.00         | 320,854.02      | 8,636,247.86   |
| Loan Receivable   592,856.77   0.00   0.00   592,856.77     Notes Receivable   1,023,961.38   24,200.00   0.00   1,048,161.38     S/F 2014 A GNMA Collateral / Rcvbl   4,060,955.67   0.00   0.00   4,060,955.67     GF - FHLB GNMA Collateral / Rcvbl   870,176.68   0.00   0.00   870,176.68     Mortgage Receivable   0.00   346,354.90   4,302,868.61   4,649,223.51     Mortgage Receivable   3,292,797.36   0.00   0.00   3,292,797.36     Deferred FRS Pension Contributions   249,278.00   0.00   0.00   249,278.00     Interfund Receivable/Payable   16,464,345.64   4,775,793.63   (8,200,578.35)   13,039,560.92     Prepaid Expenses   13,016.32   0.00   0.00   0.00   13,016.32     Fixed Assets   262,778.55   0.00   0.00   0.00   262,778.55     Total Assets   55,146,951.38   6,098,131.22   (1,982,025.99)   59,263,056.61      Current liabilities:   Current liabilities   287,073.33   0.00   0.00   287,073.33     Total liabilities   287,073.33   0.00   0.00   0.00   287,073.33     Total liabilities   1,459,677.23   0.00   0.00   0.00   287,073.33     Retained Earnings Previous Period   51,599,534.57   6,097,486.50   (1,983,161.08)   55,713,859.99     Retained Earnings Previous Period   51,599,534.57   6,097,486.50   (1,983,161.08)   55,713,859.99     Net Income (Loss)   2,087,739.58   644.72   1,135.09   2,089,519.39  |         | GNMA/FNMA Securities                   | 12,432,145.90 | 0.00         | 0.00            | 12,432,145.90  |
| Loan Receivable   592,856.77   0.00   0.00   592,856.77     Notes Receivable   1,023,961.38   24,200.00   0.00   1,048,161.38     S/F 2014 A GNMA Collateral / Rcvbl   4,060,955.67   0.00   0.00   4,060,955.67     GF - FHLB GNMA Collateral / Rcvbl   870,176.68   0.00   0.00   870,176.68     Mortgage Receivable   0.00   346,354.90   4,302,868.61   4,649,223.51     Mortgage Receivable   3,292,797.36   0.00   0.00   3,292,797.36     Deferred FRS Pension Contributions   249,278.00   0.00   0.00   249,278.00     Interfund Receivable/Payable   16,464,345.64   4,775,793.63   (8,200,578.35)   13,039,560.92     Prepaid Expenses   13,016.32   0.00   0.00   0.00   13,016.32     Fixed Assets   262,778.55   0.00   0.00   0.00   262,778.55     Total Assets   55,146,951.38   6,098,131.22   (1,982,025.99)   59,263,056.61      Current liabilities:   Current liabilities   287,073.33   0.00   0.00   287,073.33     Total liabilities   287,073.33   0.00   0.00   0.00   287,073.33     Total liabilities   1,459,677.23   0.00   0.00   0.00   287,073.33     Retained Earnings Previous Period   51,599,534.57   6,097,486.50   (1,983,161.08)   55,713,859.99     Retained Earnings Previous Period   51,599,534.57   6,097,486.50   (1,983,161.08)   55,713,859.99     Net Income (Loss)   2,087,739.58   644.72   1,135.09   2,089,519.39  |         | Accounts Receivable                    | 330,868.32    | 0.00         | 41,906.79       | 372,775.11     |
| S/F 2014 A GNMA Collateral / Rcvbl         4,060,955.67         0.00         0.00         4,060,955.67           GF - FHLB GNMA Collateral / Rcvbl         870,176.68         0.00         346,354.90         4,302,868.61         4,649,223.51           ***** Allowance for Doubtful Accounts         (57,832.37)         (313,526.89)         (1,324,413.79)         (1,695,773.05)           Mortgage & GNMA/FNMA Income Receivable         3,292,797.36         0.00         0.00         0.00         3,292,797.36           Deferred FRS Pension Contributions         249,278.00         0.00         0.00         0.00         249,278.00           Interfund Receivable/Payable         16,464,345.64         4,775,793.63         (8,200,578.35)         13,039,560.92           Prepaid Expenses         13,016.32         0.00         0.00         0.00         13,016.32           Fixed Assets         262,778.55         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         287,073.33  |         | Loan Receivable                        | 592,856.77    | 0.00         |                 | 592,856.77     |
| GF - FHLB GNMA Collateral / Rcvbl   870,176.68   0.00   0.00   870,176.68  |         | Notes Receivable                       | 1,023,961.38  | 24,200.00    | 0.00            | 1,048,161.38   |
| Mortgage Receivable         0.00         346,354.90         4,302,868.61         4,649,223.51           ****** Allowance for Doubtful Accounts         (57,832.37)         (313,526.89)         (1,324,413.79)         (1,695,773.05)           Mortgage & GNMA/FNMA Income Receivable         3,292,797.36         0.00         0.00         3,292,797.36           Deferred FRS Pension Contributions         249,278.00         0.00         0.00         0.00         249,278.00           Interfund Receivable/Payable         16,464,345.64         4,775,793.63         (8,200,578.35)         13,093,560.92           Prepaid Expenses         13,016.32         0.00         0.00         0.00         13,016.32           Fixed Assets         262,778.55         0.00         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         287,073.33           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total Ilabilities         1,459,677.  |         | S/F 2014 A GNMA Collateral / Rcvbl     | 4,060,955.67  | 0.00         | 0.00            | 4,060,955.67   |
| Allowance for Doubtful Accounts         (57,832.37)         (313,526.89)         (1,324,413.79)         (1,695,773.05)           Mortgage & GNMA/FNMA Income Receivable         3,292,797.36         0.00         0.00         3,292,797.36           Deferred FRS Pension Contributions         249,278.00         0.00         0.00         249,278.00           Interfund Receivable/Payable         16,464,345.64         4,775,793.63         (8,200,578.35)         13,039,560.92           Prepaid Expenses         13,016.32         0.00         0.00         0.00         13,016.32           Fixed Assets         262,778.55         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50   |         | GF - FHLB GNMA Collateral / Rcvbl      | 870,176.68    | 0.00         | 0.00            | 870,176.68     |
| Mortgage & GNMA/FNMA Income Receivable         3,292,797.36         0.00         0.00         3,292,797.36           Deferred FRS Pension Contributions         249,278.00         0.00         0.00         249,278.00           Interfund Receivable/Payable         16,464,345.64         4,775,793.63         (8,200,578.35)         13,039,560.92           Prepaid Expenses         13,016.32         0.00         0.00         0.00         13,016.32           Fixed Assets         262,778.55         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09 <td></td> <td>Mortgage Receivable</td> <td>0.00</td> <td>346,354.90</td> <td>4,302,868.61</td> <td>4,649,223.51</td>   |         | Mortgage Receivable                    | 0.00          | 346,354.90   | 4,302,868.61    | 4,649,223.51   |
| Deferred FRS Pension Contributions         249,278.00         0.00         0.00         249,278.00           Interfund Receivable/Payable         16,464,345.64         4,775,793.63         (8,200,578.35)         13,039,560.92           Prepaid Expenses         13,016.32         0.00         0.00         13,016.32           Fixed Assets         262,778.55         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39   | * * * * | Allowance for Doubtful Accounts        | (57,832.37)   | (313,526.89) | (1,324,413.79)  | (1,695,773.05) |
| Interfund Receivable/Payable   16,464,345.64   4,775,793.63   (8,200,578.35)   13,039,560.92     Prepaid Expenses   13,016.32   0.00   0.00   13,016.32     Fixed Assets   262,778.55   0.00   0.00   262,778.55     Total Assets   55,146,951.38   6,098,131.22   (1,982,025.99)   59,263,056.61      Current liabilities:  |         | Mortgage & GNMA/FNMA Income Receivable | 3,292,797.36  | 0.00         | 0.00            | 3,292,797.36   |
| Prepaid Expenses         13,016.32         0.00         0.00         13,016.32           Fixed Assets         262,778.55         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period Net Income (Loss)         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99   |         | Deferred FRS Pension Contributions     | 249,278.00    | 0.00         | 0.00            | 249,278.00     |
| Fixed Assets         262,778.55         0.00         0.00         262,778.55           Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39  |         | Interfund Receivable/Payable           | 16,464,345.64 | 4,775,793.63 | (8,200,578.35)  | 13,039,560.92  |
| Total Assets         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61           Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39   |         | Prepaid Expenses                       | 13,016.32     | 0.00         | 0.00            | 13,016.32      |
| Current liabilities:           Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39  |         | Fixed Assets                           | 262,778.55    | 0.00         | 0.00            | 262,778.55     |
| Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39   |         | Total Assets                           | 55,146,951.38 | 6,098,131.22 | (1,982,025.99)  | 59,263,056.61  |
| Other Payables         216,652.90         0.00         0.00         216,652.90           FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39   |         |  |               |              |                 |                |
| FRS Net Pension Liability         955,951.00         0.00         0.00         955,951.00           Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period Net Income (Loss)         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39  | Curren  |  |               |              |                 |                |
| Accounts Payables         287,073.33         0.00         0.00         287,073.33           Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period Net Income (Loss)         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39  |         | •                                      | ,             |              |                 | *              |
| Total liabilities         1,459,677.23         0.00         0.00         1,459,677.23           Retained Earnings Previous Period Net Income (Loss)         51,599,534.57         6,097,486.50         (1,983,161.08)         55,713,859.99           Net Income (Loss)         2,087,739.58         644.72         1,135.09         2,089,519.39  |         | •                                      | ,             |              |                 | •              |
| Retained Earnings Previous Period 51,599,534.57 6,097,486.50 (1,983,161.08) 55,713,859.99 Net Income (Loss) 2,087,739.58 644.72 1,135.09 2,089,519.39  |         | •                                      |               |              |                 |                |
| Net Income (Loss) 2,087,739.58 644.72 1,135.09 2,089,519.39  |         | Total liabilities                      | 1,459,677.23  | 0.00         | 0.00            | 1,459,677.23   |
|  |         | Retained Earnings Previous Period      | 51,599,534.57 | 6,097,486.50 | (1,983,161.08)  | 55,713,859.99  |
| Total Liabilities & Retained Earnings         55,146,951.38         6,098,131.22         (1,982,025.99)         59,263,056.61  |         | Net Income (Loss)                      | 2,087,739.58  | 644.72       | 1,135.09        | 2,089,519.39   |
|  |         | Total Liabilities & Retained Earnings  | 55,146,951.38 | 6,098,131.22 | (1,982,025.99)  | 59,263,056.61  |

<sup>\*\*\*\*</sup> A reserve account is set up to allow for percentage of the Down Payment Assistance Notes Receivable to be recognized as doubtful accounts based on industry standards. (Approximately 3%). The actual notes receivable remain on the books while the doubtful account is set up as a contra asset account.

<sup>\*\*\*</sup> This balance includes a \$1,052,917.14 difference between the GNMA'S book value and market value recorded at 9/30/2021 (GASB 31).

Combined Statement of Revenues, Expenses, and Changes in Retained Earnings
For The 9 Periods Ending June 30, 2022

## **Operating Fund**

|                                     | General       | Low Income   | Homeownership   | Current       |
|-------------------------------------|---------------|--------------|-----------------|---------------|
|                                     | Fund          | Hsg Fund     | Assistance Fund | YTD           |
| Revenue:                            |               |              |                 | _             |
| Administrative Fees                 | 1,164,339.24  | 0.00         | 0.00            | 1,164,339.24  |
| Bond Financing Fees                 | 1,487,600.00  | 0.00         | 0.00            | 1,487,600.00  |
| Intra Fund Revenue                  | 45,018.89     | 0.00         | 0.00            | 45,018.89     |
| Gain on the Sale of GNMA's          | 6,352.02      | 0.00         | 0.00            | 6,352.02      |
| Other Revenue                       | 45,359.64     | 644.72       | 2,500.00        | 48,504.36     |
| Investment Income                   | 267.18        | 0.00         | 14.72           | 281.90        |
| Income from Loans, GNMAs            | 651,374.07    | 0.00         | 6,205.16        | 657,579.23    |
| Total Revenues                      | 3,400,311.04  | 644.72       | 8,719.88        | 3,409,675.64  |
| Expenses                            |               |              |                 |               |
| General and Administrative          | 1,281,559.64  | 0.00         | 7,584.79        | 1,289,144.43  |
| Rebate Expense                      | 900.00        | 0.00         | 0.00            | 900.00        |
| Other Expenses                      | 30,111.82     | 0.00         | 0.00            | 30,111.82     |
| Total Expenses                      | 1,312,571.46  | 0.00         | 7,584.79        | 1,320,156.25  |
| Net Income (Loss)                   | 2,087,739.58  | 644.72       | 1,135.09        | 2,089,519.39  |
| Retained Earnings Beginning of Year | 51,599,534.57 | 6,097,486.50 | -1,983,161.08   | 55,713,859.99 |
| Retained Earnings End of Year       | 53,687,274.15 | 6,098,131.22 | (1,982,025.99)  | 57,803,379.38 |

Combined Statement of Revenues, Expenses, and Changes in Retained Earnings
For The 9 Periods Ending June 30, 2022

## **Operating Fund**

|                                     | General       | Low Income   | Homeownership   | Current       |
|-------------------------------------|---------------|--------------|-----------------|---------------|
|                                     | Fund          | Hsg Fund     | Assistance Fund | YTD           |
| Revenue:                            |               |              |                 | _             |
| Administrative Fees                 | 1,164,339.24  | 0.00         | 0.00            | 1,164,339.24  |
| Bond Financing Fees                 | 1,487,600.00  | 0.00         | 0.00            | 1,487,600.00  |
| Intra Fund Revenue                  | 45,018.89     | 0.00         | 0.00            | 45,018.89     |
| Gain on the Sale of GNMA's          | 6,352.02      | 0.00         | 0.00            | 6,352.02      |
| Other Revenue                       | 45,359.64     | 644.72       | 2,500.00        | 48,504.36     |
| Investment Income                   | 267.18        | 0.00         | 14.72           | 281.90        |
| Income from Loans, GNMAs            | 651,374.07    | 0.00         | 6,205.16        | 657,579.23    |
| Total Revenues                      | 3,400,311.04  | 644.72       | 8,719.88        | 3,409,675.64  |
| Expenses                            |               |              |                 |               |
| General and Administrative          | 1,281,559.64  | 0.00         | 7,584.79        | 1,289,144.43  |
| Rebate Expense                      | 900.00        | 0.00         | 0.00            | 900.00        |
| Other Expenses                      | 30,111.82     | 0.00         | 0.00            | 30,111.82     |
| Total Expenses                      | 1,312,571.46  | 0.00         | 7,584.79        | 1,320,156.25  |
| Net Income (Loss)                   | 2,087,739.58  | 644.72       | 1,135.09        | 2,089,519.39  |
| Retained Earnings Beginning of Year | 51,599,534.57 | 6,097,486.50 | -1,983,161.08   | 55,713,859.99 |
| Retained Earnings End of Year       | 53,687,274.15 | 6,098,131.22 | (1,982,025.99)  | 57,803,379.38 |



**CONSENT ITEM** 

#### BOARD OF DIRECTORS

MERCEDES MCCALL CHAIR

VERNICE ATKINS-BRADLEY

VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

KENNETH HUGHES

BOARD MEMBER

## MEMORANDUM

| TO:      | OCHFA Board of Directors  |
|----------|---|
| FROM:    | W.D. Morris, Executive Director   |
| CONTACT: | Olukayode Adetayo, Chief Financial Officer  |
| DATE:    | July 22, 2022   |
| RE:      | OCHFA FISCAL YEAR 2022 OPERATING FUND – COMPARISON OF BUDGET VS. ACTUAL AS OF JUNE 30, 2022. AUGUST 3, 2022 REGULAR BOARD OF DIRECTORS' MEETING |

Attached for your attention is the comparison of the Budgeted Revenues and Expenses for Fiscal Year 2022 vs. the Actual Revenues and Expenses for the period ending June 30, 2022.

Attachments

|      |  | Ounty Housing   Statement of Earnings | g :                  |                         |               |
|------|--|---------------------------------------|----------------------|-------------------------|---------------|
|      |  | e 9 Periods Ending June 30            | 0, 2022              |                         |               |
|      |  |                                       |                      |                         |               |
|      |  | Fiscal Year 2022                      | Year To Date         | Budget                  | %age          |
|      |  | Budget                                | Revenue              | Remaining               | Budget        |
|      |  |                                       | Received             | YTD                     | Remaining YTD |
| ever |  |                                       |                      |                         |               |
|      | 2014 SERIES A                                | \$7,751                               | \$3,989              | \$3,762                 | 499           |
|      | 2017 SERIES A                                | \$14,887                              | \$5,265              | \$9,622                 | 659           |
|      | 2018 SERIES A                                | \$18,016                              | \$5,971              | \$12,045                | 679           |
|      | 2020 SERIES A<br>2020 SERIES B               | \$5,893                               | \$3,127              | \$2,766                 | 479           |
|      | CHARLESTON CLUB APTS                         | \$285,644<br>\$17,100                 | \$390,799<br>\$0     | (\$105,155)<br>\$17,100 | -379<br>1009  |
|      | HANDS 2001 F                                 | \$8,120                               | \$9,185              | (\$1,065)               | -139          |
|      | THE LANDINGS ON MILLENIA                     | \$22,220                              | \$10,830             | \$11,390                | 519           |
|      | LEE VISTA APARTMENTS                         | \$33,900                              | \$32,850             | \$1,050                 | 39            |
|      | COVE AT LADY LAKE                            | \$22,455                              | \$21,705             | \$750                   | 39            |
|      | LAKESIDE POINTE APARTMENTS                   | \$16,890                              | \$16,440             | \$450                   | 39            |
|      | LAKE HARRIS COVE APTS                        | \$15,582                              | \$0                  | \$15,582                | 1009          |
|      | MARBELLA COVE                                | \$12,555                              | \$12,555             | \$0                     | 09            |
|      | MARBELLA POINTE                              | \$22,950                              | \$44,425             | (\$21,475)              | -949          |
|      | OVIEDO TOWN CENTER PHASE I                   | \$15,390                              | \$7,545              | \$7,845                 | 519           |
|      | OVIEDO TOWN CENTER PHASE II                  | \$10,000                              | \$5,000              | \$5,000                 | 509           |
|      | OVIEDO TOWN CENTER PHASE III                 | \$10,000                              | \$5,000              | \$5,000                 | 509           |
|      | OVIEDO TOWN CENTER PHASE IV                  | \$10,000                              | \$5,000              | \$5,000                 | 509           |
|      | LAUREL OAKS I                                | \$22,710                              | \$11,190             | \$11,520                | 519           |
|      | LAUREL OAKS II                               | \$20,970                              | \$10,335             | \$10,635                | 519           |
|      | ROLLING ACRES I                              | \$10,038                              | \$10,000             | \$38                    | 09            |
|      | ROLLING ACRES II                             | \$10,000                              | \$10,000             | \$0                     | 09            |
|      | FOUNTAINS @ MILLENIA II                      | \$10,000                              | \$10,000             | \$0                     | 09            |
|      | FOUNTAINS @ MILLENIA III                     | \$9,800                               | \$10,000             | (\$200)                 | -29           |
|      | FOUNTAINS @ MILLENIA IV SOUTHWINDS           | \$11,125<br>\$15,275                  | \$10,988             | \$138<br>\$375          | 19<br>29      |
|      | POST VISTA POST FOUNTAINS                    | \$15,375<br>\$16,305                  | \$15,000<br>\$18,370 | (\$2,065)               | -139          |
|      | SPRING LAKE COVE I                           | \$9,975                               | \$10,000             | (\$25)                  | 09            |
|      | SPRING LAKE COVE II                          | \$10,000                              | \$10,000             | \$0                     | 09            |
|      | CHATHAM HARBOR APTS                          | \$68,040                              | \$34,020             | \$34,020                | 509           |
|      | CRESTWOOD APARTMENTS                         | \$18,270                              | \$9,045              | \$9,225                 | 509           |
|      | LAKE SHERWOOD APARTMENTS                     | \$15,450                              | \$7,650              | \$7,800                 | 509           |
|      | OAK HARBOR APARTMENTS                        | \$21,210                              | \$21,105             | \$105                   | 09            |
|      | RIVER RIDGE APARTMENTS                       | \$27,720                              | \$13,725             | \$13,995                | 509           |
|      | SEVILLE PLACE APARTMENTS                     | \$18,930                              | \$18,630             | \$300                   | 29            |
|      | NASSAU BAY APARTMENTS                        | \$106,108                             | \$105,694            | \$414                   | 09            |
|      | BUCHANAN BAY                                 | \$38,719                              | \$38,336             | \$382                   | 19            |
|      | WESTWOOD PARK APTS                           | \$49,440                              | \$49,404             | \$36                    | 09            |
|      | VISTA PINES APTS                             | \$65,949                              | \$65,909             | \$41                    | 09            |
|      | LAKE WESTON POINT APTS                       | \$51,469                              | \$51,060             | \$409                   | 19            |
|      | CHAPEL TRACE APARTMENTS                      | \$38,415                              | \$38,178             | \$237                   | 19            |
|      | HANDS  | \$4,420                               | \$3,995              | \$425                   | 10'           |
|      | ALHAMBRA TRACE APTS                          | \$2,140                               | \$2,020              | \$120                   | 69            |
|      | BOND FINANCING FEES                          | \$187,500                             | \$1,487,600          | (\$1,300,100)           | -6939         |
|      | TRANSFER IN                                  | \$0                                   | \$45,019             | (\$45,019)              | 07/           |
|      | GAIN ON SALE OF GNMA'S                       | \$50,000<br>\$135,700                 | \$6,352              | \$43,648                | 87°           |
|      | OTHER REVENUES OTHER REVENUE TBA             | \$125,700<br>\$0                      | \$3,145<br>\$45,360  | \$122,555<br>(\$45,360) | 97            |
|      | INV INCOME                                   | \$4,194                               | \$45,360<br>\$282    | (\$45,360)              | 93'           |
|      | FHLB HELD SECURITIES GNMA/FNMA INCOME        | \$0                                   | \$33,108             | (\$33,108)              | 93            |
|      | MORTGAGE INCOME HFA OF WINTER PARK           | \$9.000                               | \$2,392              | \$6,608                 | 73'           |
|      | INTEREST INCOME ON WESTLAKES PHASE I         | \$7,500                               | \$5,109              | \$2,391                 | 32            |
|      | MORTGAGE INCOME CITY VIEW LOAN PARTICIPATION | \$4,000                               | \$8,436              | (\$4,436)               | -111          |
|      | GNMA/FNMA INCOME                             | \$839,494                             | \$267,901            | \$571,592               | 68            |
|      | MASTER ACC FUND GNMA/FNMA INCOME             | \$0                                   | \$334,427            | (\$334,427)             |               |
|      | 2006 A DPA MORTGAGE INTEREST                 | \$600                                 | \$110                | \$490                   | 82'           |
|      | 2006 A 1 DPA MORTGAGE INTEREST               | \$2,100                               | \$72                 | \$2,028                 | 97            |
|      | 2007 A DPA MORTGAGE INTEREST                 | \$10,300                              | \$4,184              | \$6,116                 | 59            |
|      | 2007 B DPA MORTGAGE INTEREST                 | \$10,300                              | \$1,751              | \$8,549                 | 83            |

| 2009 A NIBP DPA MORTGAGE INTEREST           | \$500            | \$88         | \$412       | 82%           |
|---|------------------|--------------|-------------|---------------|
|   | \$2,473,117      | \$3,409,676  | (\$936,559) | -38%          |
|   | Fi 1)/ 0000      |              |             |               |
|   | Fiscal Year 2022 | Year To Date | Budget      | %age          |
|   | Budget           | Expenses     | Remaining   | Budget        |
|   |                  | Incurred     | YTD         | Remaining YTD |
| Costs and expenses:                         | ****             |              | ****        |               |
| SALARIES AND WAGES                          | \$946,932        | \$708,770    | \$238,162   | 25%           |
| SHIPPING                                    | \$2,500          | \$1,401      | \$1,099     | 44%           |
| TRAVEL/CONFERENCE/ TRAINING                 | \$36,000         | \$34,898     | \$1,102     | 3%            |
| CASUAL LABOR/STUDENT ASST.                  | \$3,000          | \$0          | \$3,000     | 100%          |
| OFFICE MAINTENANCE                          | \$19,000         | \$16,016     | \$2,984     | 16%           |
| BUILDING MAINTENANCE                        | \$16,000         | \$7,271      | \$8,729     | 55%           |
| TELEPHONE                                   | \$28,000         | \$13,419     | \$14,581    | 52%           |
| POSTAGE                                     | \$3,000          | \$243        | \$2,757     | 92%           |
| OFFICE SUPPLIES                             | \$5,000          | \$3,253      | \$1,747     | 35%           |
| OFFICE FURNITURE                            | \$1,000          | \$0          | \$1,000     | 100%          |
| PUBLICATIONS                                | \$2,000          | \$1,052      | \$948       | 47%           |
| PRINTING/ANNUAL REPORT                      | \$6,500          | \$4,708      | \$1,792     | 28%           |
| EQUIPMENT / COMPUTER / PRINTER              | \$9,000          | \$10,159     | (\$1,159)   | -13%          |
| MARKETING                                   | \$20,000         | \$17,850     | \$2,150     | 11%           |
| WEB SITE DESIGN & DEV/MAINT                 | \$0              | \$819        | (\$819)     |               |
| CONTRACTOR SERVICES                         | \$22,000         | \$6,620      | \$15,380    | 70%           |
| SEMINARS/EDUCATION                          | \$15,000         | \$0          | \$15,000    | 100%          |
| EMPLOYEE BENEFITS HEALTH/LIFE               | \$142,000        | \$114,183    | \$27,817    | 20%           |
| UNEMPLOYMENT COMPENSATION                   | \$2,000          | \$0          | \$2,000     | 100%          |
| OTHER INSURANCE & TAXES                     | \$1,200          | \$0          | \$1,200     | 100%          |
| ANNUAL AUDIT                                | \$53,000         | \$49,500     | \$3,500     | 7%            |
| LEGAL ADVERTISING                           | \$4,000          | \$2,536      | \$1,464     | 37%           |
| LEGAL FEES                                  | \$10,000         | \$2,914      | \$7,086     | 71%           |
| MEMBERSHIP                                  | \$7,500          | \$5,240      | \$2,260     | 30%           |
| PAYROLL TAXES                               | \$72,440         | \$50,882     | \$21,559    | 30%           |
| MISCELLANEOUS EXPENSE                       | \$12,000         | \$6,598      | \$5,402     | 45%           |
| LOSS ON DPA FORECLOSURES                    | \$30,000         | \$0          | \$30,000    | 100%          |
| FLORIDA RETIREMENT SYSTEM                   | \$102,458        | \$80,407     | \$22,051    | 22%           |
| 457 DEFERRED COMP EMPLOYER CONTRIBUTION EXP | \$47,347         | \$35,031     | \$12,316    | 26%           |
| LIMITED HRA                                 | \$10,500         | \$9,300      | \$1,200     | 11%           |
| TERM LEAVE                                  | \$15,000         | \$0          | \$15,000    | 100%          |
| FILE STORAGE                                | \$2,400          | \$1,577      | \$823       | 34%           |
| LOCAL MILEAGE REIMBURSEMENT                 | \$2,000          | \$116        | \$1,884     | 94%           |
| EQUIPMENT MAINTENANCE                       | \$5,000          | \$2,021      | \$2,979     | 60%           |
| INSURANCE COVERAGES                         | \$70,000         | \$46,507     | \$23,493    | 349           |
| RESERVE FOR REPLACEMENT BLDG                | \$5,000          | \$0          | \$5,000     | 100%          |
| FHLB LOAN INTEREST COLLATERAL EXP           | \$0              | \$270        | (\$270)     |               |
| FINANCIAL ADVISORY SERVICES                 | \$12,000         | \$2,234      | \$9,766     | 819           |
| PERFORMACE AWARD PROGRAM                    | \$96,753         | \$50,000     | \$46,753    | 489           |
| ADMINISTRATIVE EXP. TRUSTEE                 | \$0              | \$3,350      | (\$3,350)   |               |
| CUSTODY FEE                                 | \$5,500          | \$0          | \$5,500     | 100%          |
| ADMIN EXPENSE BANK/TRUSTEE                  | \$1,000          | \$0          | \$1,000     | 100%          |
| REBATE FEE EXPENSE                          | \$6,000          | \$900        | \$5,100     | 85%           |
| OPERATING CONTINGENCY RESERVE               | \$20,000         | \$0          | \$20,000    | 100%          |
| 1994 EXCESS GNMA INTEREST EXP               | \$0              | \$262        | (\$262)     |               |
| 1995 EXCESS GNMA INTEREST EXP               | \$0              | \$139        | (\$139)     |               |
| LOSS ON SALE                                | \$0              | \$29,710     | (\$29,710)  |               |
|   | \$1,870,030      | \$1,320,156  | \$549,873   | 29%           |
|   |                  | , , ,        |             |               |



**CONSENT ITEM** 

W.D. MORRIS
EXECUTIVE DIRECTOR

| BOARD | OF D | IRECT | FORS |
|-------|------|-------|------|

MERCEDES MCCALL
CHAIR

VERNICE ATKINS-BRADLEY

VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

KENNETH HUGHES

BOARD MEMBER

| TO:      | OCHFA Board of Directors  |
|----------|---|
| FROM:    | W.D. Morris, Executive Director   |
| CONTACT: | Olukayode Adetayo, Chief Financial Officer  |
| DATE:    | July 22, 2022   |
| RE:      | OCHFA FISCAL YEAR 2022, OPERATING FUND – COMPARISON OF ACTUAL REVENUES AND EXPENSES FOR THE PERIODS ENDING JUNE 30, 2021 AND JUNE 30, 2022.  AUGUST 3, 2022 REGULAR BOARD OF DIRECTORS' MEETING |

Attached for your review is the comparison of the Actual Revenues and Expenses for the periods ending June 30, 2021 and June 30, 2022.

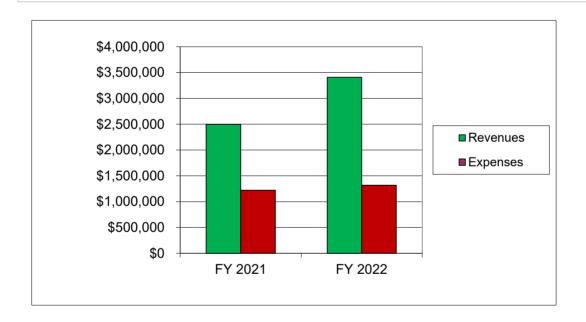
**Attachments** 

# Actual Revenues and Expenses Comparison For the Period Ending June 30, 2022

|          | FY 2021     | FY 2022     | $\% \Delta$ |
|----------|-------------|-------------|-------------|
| Revenues | \$2,496,152 | \$3,409,676 | 37%         |
| Expenses | \$1,222,632 | \$1,320,156 | 8%          |

Revenues increased this year compared with last year. This is due to the receipt of financing fees for three multifamily projects and issuer fees for the S/F 2020 B bond program, which were not present in the prior year. The overall change in revenues is 37%.

Overall, general operating expenses increased this year compared to last year due to a slight increase in operating expenses related to technology upgrades. The overall change in expenses is 8%.





**CONSENT ITEM** 

W.D. MORRIS EXECUTIVE DIRECTOR

BOARD OF DIRECTORS

MERCEDES MCCALL CHAIR

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO BOARD MEMBER

**CURTIS HUNTER** BOARD MEMBER

KENNETH HUGHES

BOARD MEMBER

| MEMORANDUM |  |
|------------|--|
|------------|--|

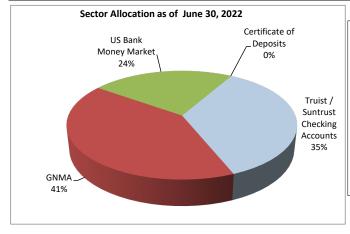
| TO:      | OCHFA Board of Directors  |
|----------|---|
| FROM:    | W.D. Morris, Executive Director   |
| CONTACT: | Olukayode Adetayo, Chief Financial Officer  |
| DATE:    | July 22, 2022   |
| RE:      | SUMMARY OF OCHFA'S OPERATING FUND INVESTMENTS. AUGUST 3, 2022 REGULAR BOARD OF DIRECTORS' MEETING |

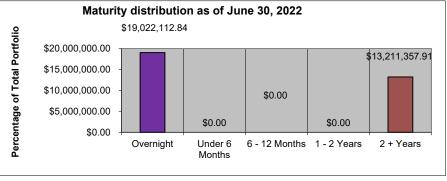
As of June 30, 2022 the total investments in the Operating Fund of the Orange County Housing Finance Authority was \$32,233,470.75 producing an average yield of 1.420% as shown in the Summary of Accounts. If you have any questions on this matter do not hesitate to ask me.

**Attachments** 

#### Orange County Housing Finance Authority Summary of Accounts as of June 30, 2022

|                               |                  |                               |                             |                                  | Average Yield |
|-------------------------------|------------------|-------------------------------|-----------------------------|----------------------------------|---------------|
| Account                       | Account #        | Institution                   | Ending Balance <sup>1</sup> | Net Interest Earned <sup>1</sup> | (Annualized)1 |
| Operating Fund                | 215252054184-000 | Truist / Suntrust Bank        | \$7,296,135.81              | \$0.00                           | 0.0000%       |
| Low Income Housing Fund       | 215252054192-000 | Truist / Suntrust Bank        | \$1,265,309.58              | \$76.39                          | 0.0000%       |
| Homeownership Assistance Fund | 1000042656834    | Truist / Suntrust Bank        | \$2,877,336.73              | \$0.00                           | 0.0000%       |
| Custody Account               | 129142000        | US Bank Money Market          | \$7,144,624.56              | \$33.14                          | 0.0000%       |
| Custody Account               | 129142000        | GNMA - OCHFA Investment       | \$12,007,761.87             | \$33,971.06                      | 5.0700%       |
| Custody Account               | 141763000        | US Bank Money Market /NIBP    | \$320,854.02                | \$1.50                           | 0.0000%       |
| Custody Account               | 261060000        | US Bank Money Market /Turnkey | \$117,852.14                | \$0.49                           | 0.0000%       |
| Custody Account               | 261060000        | GNMA - OCHFA Investment       | \$424,384.04                | \$1,048.07                       | 3.0000%       |
| FHLB Collateral               | 38786            | FHLBank Atlanta               | \$779,212.00                | \$3,022.96                       | 4.5800%       |
| Total                         |                  |                               | \$32,233,470.75             | \$38,153.61                      | 1.420%        |





\$19,022,112.84

**CONSENT ITEM** 

#### BOARD OF DIRECTORS

MERCEDES MCCALL

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

KENNETH HUGHES
BOARD MEMBER

## **MEMORANDUM**

| TO:      | OCHFA Board of Directors  |
|----------|---|
| FROM:    | W.D. Morris, Executive Director   |
| CONTACT: | Frantz Dutes, Director Program Operations   |
| DATE:    | June 25, 2022   |
| RE:      | STATUS REPORT: 2020-A HOMEOWNER REVENUE BOND PROGRAM; TBA "TURNKEY" MORTGAGE LOAN PROGRAM AUGUST 3, 2022 REGULAR BOARD OF DIRECTORS' MEETING. |

## BACKGROUND

The Authority's SERIES 2020-A Homeowner Revenue Bonds (HRB) Program was authorized by the Board on September 2, 2020 for the aggregate principal amount not-to-exceed EIGHT MILLION DOLLARS (\$8MM) of Homeowner Revenue Bond Program proceeds. The Board authorized Staff to begin a pipeline of loans for future issuance. The 2020A (HRB) Program offers a 30-year loan product. The Down Payment Assistance (DPA) is currently at \$10,000, and is a 30-year deferred loan at 0% interest.

| PRODUCTS   | INTEREST RATES | ORIGINATION FEE |
|------------|----------------|-----------------|
| Zero Point | 5.000%         | 1%              |

Commencing from the initial reservation date there is an aggregate total of Thirteen Million Nine Hundred Nineteen Thousand Two Hundred Fifty One Dollars (\$13,919,251) financed by the Single Family Acquisition, and Single Family Custody Account. Under the Authority's Advance Loan Program, any loans originated in excess of the principal amount will be "rolled" into the next Single Family Bond Issue. This will mitigate the Authority's overall risk.

## As of July 25, 2022:

- Seventy Four (74) loans originated: 74-FHA; 0-VA; 0-USDA-RD.
- The Authority's 2020A DPA program has financed or committed an aggregate total of: Six Hundred Thousand Dollars (\$600,000).
- The 2020A loan origination activity reported has been adjusted by Two Million One Hundred Fifteen Thousand Nine Hundred One Dollars (\$2,115,901). As we transitioned from the 2018A to the 2020A bond issue, the reporting system used by our Program Administrator is unable to prorate the loans originated between the two bond issues, consequently some of the 2018A loan originations were reported in the loan origination activity for the 2020A bond issue.
- The loan origination activity reported reflects a total of Sixteen Million Thirty Five Thousand One Hundred Fifty Two Dollars (\$16,035,152).

The Reservation Period start date was **September 24**, 2020, and Final Delivery end date is December 15, **2022**.

| BACKGROUND  |
|---|
| Effective June 5, 2022 the Authority's TBA "Turnkey" Mortgage Loan program was temporarily suspended pending favorable market conditions. |
| Conditions.   |
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| ACTION DECUESTED. Excists and the   |
| ACTION REQUESTED: For information only.   |
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## Orange County HFA Demographic Analysis Report Orange 2020A SF Program

| ORIGINATOR SUMMARY                         | LOANS         | AMOUNT                            | % OF TOTAL       |
|--|---------------|-----------------------------------|------------------|
| Centennial Bank                            | 9             | \$2,153,911.00                    | 12.16%           |
| Christensen Financial, Inc.                | 5             | \$996.386.00                      | 6.76%            |
| Envoy Mortgage, Ltd                        | Ĭ             | \$265,109.00                      | 1.35%            |
| Equity Prime Mortgage, LLC                 | 1             | \$266,081.00                      | 1.35%            |
| Fairway Independent Mortgage Corporation   | 15            | \$3,308,093.00                    | 20.27%           |
| FBC Mortgage, LLC                          | 1             | \$176,739.00                      | 1.35%            |
| Guaranteed Rate, Inc.                      | 1             | \$240,562.00                      | 1.35%            |
| Hamilton Group Funding, Inc.               | 2             | \$354,460.00                      | 2.70%            |
| and Home Financial Services, Inc.          | 2             | \$363,796.00                      | 2.70%            |
| Paramount Residential Mortgage Group, Inc. | 1             | \$188,034.00                      | 1.35%            |
| Synovus Bank                               | 1             | \$201,515.00                      | 1.35%            |
| Vaterstone Mortgage Corporation            | 35            | \$7.520.466.00                    | 47.30%           |
| TOTAL                                      | 74            | \$16,035,152.00                   | 100.00%          |
|  | CITY SUMMARY  |                                   |                  |
| CITY                                       | LOANS         | AMOUNT                            | % OF TOTAL       |
| Altamonte Springs                          | 4             | \$814,341.00                      | 5.41%            |
| Apopka                                     | 2             | \$471,305.00                      | 2.70%            |
| Casselberry                                | 4             | \$773,724.00                      | 5.41%            |
| Clermont                                   | 1             | \$246,355.00                      | 1.35%            |
| Grand Island                               | 2             | \$512,544.00                      | 2.70%            |
| Groveland                                  | 1             | \$147,184.00                      | 1.35%            |
| Kissimmee                                  | 8             | \$1,580,002.00                    | 10.81%           |
| eesburg                                    | 2             | \$336,237.00                      | 2.70%            |
| Longwood                                   | 3             | \$762,925.00                      | 4.05%            |
| Maitland                                   | 1             | \$188,034.00                      | 1.35%            |
| Mascotte                                   | 1             | \$245,471.00                      | 1.35%            |
| Dakland                                    | 1             | \$250.381.00                      | 1.35%            |
| Orlando                                    | 27            | \$6,140,060.00                    | 36.49%           |
| Saint Cloud                                | 3             | \$660,700.00                      | 4.05%            |
| Sanford                                    | 7             | \$1,315,997.00                    | 9.46%            |
| Tavares                                    | 1             | \$270,019.00                      | 1.35%            |
| Vinter Garden                              | 1             | \$266,081.00                      | 1.35%            |
| Vinter Park                                | 1             | \$240,562.00                      | 1.35%            |
| Vinter Springs                             | 4             | \$813,230.00                      | 5.41%            |
| TOTAL                                      | 74            | \$16,035,152.00                   | 100.00%          |
| Co   | DUNTY SUMMARY |                                   |                  |
| COUNTY                                     | LOANS         | AMOUNT                            | % OF TOTAL       |
| Lake                                       | 8             | \$1,757,810.00                    | 10.81%           |
| Drange                                     | 34            | \$7,690,905.00                    | 45.95%           |
| Osceola                                    | 11            | \$2,240,702.00                    | 14.86%<br>28.38% |
| Seminale<br>FOTAL                          | 21            | \$4 345 735 00<br>\$46 035 453 00 |                  |
| UTAL                                       | /4            | \$16,035,152.00                   | 100.00%          |

| ANNUAL INCOME      | LOANS | % OF TOTAL |
|--------------------|-------|------------|
| \$15,000-\$29,999  | 1     | 1.35%      |
| \$30,000-\$44,999  | 16    | 21.62%     |
| \$45,000-\$59,999  | 30    | 40.54%     |
| \$60,000-\$74,999  | 17    | 22.97%     |
| \$75,000-\$89,999  | 9     | 12.16%     |
| \$90,000-\$104,999 | 1     | 1.35%      |
| TOTAL              | 74    | 100.00%    |

## HOUSEHOLD SIZE REPORT

| HOUSEHOLD SIZE    | LOANS | % OF TOTAL |
|-------------------|-------|------------|
| 1 - One person    | 20    | 27.03%     |
| 2 - Two persons   | 22    | 29.73%     |
| 3 - Three persons | 20    | 27.03%     |
| 4 - Four persons  | 8     | 10.81%     |
| 5 - Five persons  | 3     | 4.05%      |
| 6 - Six persons   | 1     | 1.35%      |
| TOTAL             | 74    | 100.00%    |

## LOAN AMOUNT REPORT

| LOAN AMOUNT         | LOANS | % OF TOTAL |
|---------------------|-------|------------|
| \$125,000-\$150,000 | 4     | 5.41%      |
| \$150,000-\$175,000 | 9     | 12.16%     |
| \$175,000-\$200,000 | 18    | 24.32%     |
| \$200,000-\$225,000 | 14    | 18.92%     |
| \$225,000-\$250,000 | 11    | 14.86%     |
| \$250,000-\$275,000 | 10    | 13.51%     |
| \$275,000-\$300,000 | 7     | 9.46%      |
| \$325,000-\$350,000 | 1     | 1.35%      |
| TOTAL               | 74    | 100.00%    |

|  |         | BUB 01                          |                         |                                      |                  |
|--|---------|---------------------------------|-------------------------|--------------------------------------|------------------|
|  |         | PURCE                           | IASE PRICE REPORT       |                                      |                  |
| PURCHASE PRICE                             |         | LOANS                           | % OF TOTAL              |                                      |                  |
| \$125,000-\$150,000                        |         | 4                               | 5.41%                   |                                      |                  |
| \$150,000-\$175,000                        |         | 5                               | 6.76%                   |                                      |                  |
| \$175,000-\$200,000<br>\$200,000-\$225,000 |         | 19<br>7                         | 25.68%<br>9.46%         |                                      |                  |
| \$225,000-\$250,000                        |         | 15                              | 20.27%                  |                                      |                  |
| \$250,000-\$275,000                        |         | 14                              | 18.92%                  |                                      |                  |
| \$275,000-\$300,000                        |         | 7                               | 9.46%                   |                                      |                  |
| \$300,000-\$325,000                        |         | 2                               | 2.70%                   |                                      |                  |
| \$325,000-\$350,000<br>TOTAL               |         | 1<br>74                         | 1.35%<br><b>100.00%</b> |                                      |                  |
| TOTAL                                      |         |                                 |                         |                                      |                  |
|  |         | LO                              | AN TYPE REPORT          |                                      |                  |
| LOAN TYPE                                  |         | LOANS                           | % OF TOTAL              |                                      |                  |
| FHA  |         | 74                              | 100.00%                 |                                      |                  |
| TOTAL                                      |         | 74                              | 100.00%                 |                                      |                  |
|  |         | PROPI                           | ERTY TYPE REPORT        |                                      |                  |
| PROPERTY TYPE                              |         | LOANS                           | % OF TOTAL              |                                      |                  |
| 1 Unit Single Family De                    | tached  | 66                              | 89.19%                  |                                      |                  |
| Townhouse                                  |         | 8                               | 10.81%                  |                                      |                  |
| TOTAL                                      |         | 74                              | 100.00%                 |                                      |                  |
|  |         | CATEC                           | ORY TYPE REPORT         |                                      |                  |
| TYPE                                       |         | LOANS                           | % OF TOTAL              |                                      |                  |
| Existing                                   |         | 72                              | 97.30%                  |                                      |                  |
| New<br>Unspecified                         |         | 2                               | 2.70%<br>0.00%          |                                      |                  |
| TOTAL                                      |         | 74                              | 100.00%                 |                                      |                  |
|  |         | TARGET/                         | NON TARGET REPORT       |                                      |                  |
| TVDE                                       | LOANS   | AMOUNT                          | 9/ OF TOTAL             |                                      |                  |
| TYPE                                       | LOANS   | AMOUNT                          | % OF TOTAL              |                                      |                  |
| TARGET<br>NON TARGET                       | 2<br>72 | \$333,841.00<br>\$15,701,311.00 | 2.70%<br>97.30%         |                                      |                  |
| TOTAL                                      | 74      | \$16,035,152.00                 | 100.00%                 |                                      |                  |
|  |         | INTEREST                        | RATE LISTING REPORT     |                                      |                  |
|  |         |                                 |                         |                                      |                  |
| RATE                                       |         |                                 | COUNT                   |                                      | % OF TOTAL       |
| 3.2500%<br>3.3750%                         |         |                                 | 25<br>18                | 5 \$5.524.986.00<br>3 \$3.813.174.00 | 33.78%<br>24.32% |
| 3.5000%                                    |         |                                 | 2                       |                                      | 2.70%            |
| 3.6250%                                    |         |                                 | 6                       |                                      | 8.11%            |
| 3.8750%<br>4.0000%                         |         |                                 | 11                      |                                      | 14.86%<br>1.35%  |
| 4.5000%                                    |         |                                 | 2                       | \$467.342.00                         | 2.70%            |
| 4.8750%<br>5.0000%                         |         |                                 | 6                       | \$1,369,898.00<br>\$829,693.00       | 8.11%<br>4.05%   |
| TOTAL                                      |         |                                 | 74                      |                                      | 100.00%          |
|  |         | 1. IPP                          | DATE DANGES DED:        |                                      |                  |
|  |         | INTEREST                        | RATE RANGES REPORT      |                                      |                  |
| RATE                                       | LOANS   |                                 | % OF TOTAL              |                                      |                  |
| 3.2500% - 3.4900%<br>3.5000% - 3.7400%     | 43<br>8 |                                 | 58.11%<br>10.81%        |                                      |                  |
| 3.7500% - 3.7400%                          | 8<br>11 |                                 | 14.86%                  |                                      |                  |
| 4.0000% - 4.2400%                          | 1       |                                 | 1.35%                   |                                      |                  |
| 4.5000% - 4.7400%<br>4.7500% - 4.9900%     | 2<br>6  |                                 | 2.70%<br>8.11%          |                                      |                  |

4.7500% - 4.9900% 5.0000% - 5.2400% 8.11% 4.05%

TOTAL 100.00%

|                      | FIRST TIME HOMEBUYER REPORT |            |  |
|----------------------|-----------------------------|------------|--|
| FIRST TIME HOMEBUYER | LOANS                       | % OF TOTAL |  |
| No<br>Yes            | _0                          | 0.00%      |  |
| Yes                  | 74                          | 100.00%    |  |

| FIRST TIME HOMEBUYER | LOANS | % OF TOTAL |
|----------------------|-------|------------|
| No<br>Yes            | 0     | 0.00%      |
| Yes                  | 74    | 100.00%    |
| TOTAL                | 74    | 100.00%    |

| ADDITIONAL MONTON                         |       |              |              |  |
|---|-------|--------------|--------------|--|
|   |       |              |              |  |
| ADDTL MTG PROGRAM \ PRIMARY MTG PROGRAM   | LOANS | AMOUNT       | AVERAGE LOAN |  |
| Orange DPA 2018 \ Orange 2020A SF Program | 74    | \$600,000.00 | \$8,108.11   |  |

## GENDER REPORT

| GENDE       | LOANS | % OF TOTAL |
|-------------|-------|------------|
| MALE        | 33    | 44.59%     |
| FEMAL       | 40    | 54.05%     |
| NONBINARY   | 0     | 0.00%      |
| UNDISCLOSED | 1     | 1.35%      |
| TOTAL       | 74    | 100.00%    |

## RACE REPORT

| DESCRIPTION                             | LOANS | % OF TOTAL |
|---|-------|------------|
| Undisclosed                             | 1     | 1.35%      |
| American Indian/ Alaskan Native & Black | 1     | 1.35%      |
| Black/ African American                 | 16    | 21.62%     |
| Other                                   | 7     | 9.46%      |
| White                                   | 49    | 66.22%     |

TOTAL 74 100.00%

|              |      |                 | ETHNICITY REPORT |
|--------------|------|-----------------|------------------|
| ETHNICITY    | LOAN | AMOUNT          | % OF TOTAL       |
| HISPANIC     | 34   | \$7,379,529.00  | 46.58%           |
| NON HISPANIC | 36   | \$7,912,435.00  | 49.32%           |
| OTHER        | 3    | \$596,004.00    | 4.11%            |
| TOTAL        | 73   | \$15,887,968.00 | 100.00%          |

#### RACE BY ETHNICITY REPORT

| RACE   | HISPANIC | NONHISPANIC | OTHER | LOANS | % OF TOTAL |
|--|----------|-------------|-------|-------|------------|
| Undisclosed                                    | 0        | 0           | 0     | 0     | 0.00%      |
| American Indian/ Alaskan Native & Black/ Afric | 0        | 1           | 0     | 1     | 1.37%      |
| Black/ African American                        | 1        | 14          | 1     | 16    | 21.92%     |
| Other  | 5        | 1           | 1     | 7     | 9.59%      |
| White  | 28       | 20          | 11    | 49    | 67.12%     |
| TOTAL  | 34       | 36          | 3     | 73    | 100.00%    |

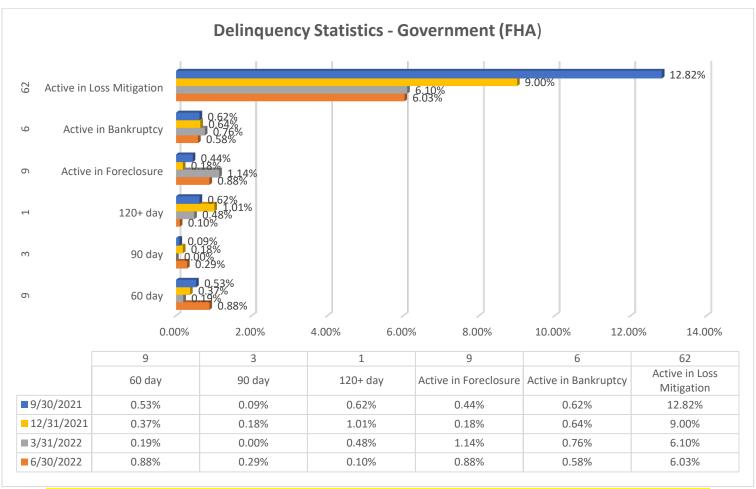
#### PIPELINE REPORT

| PROGRAM PIPELINE   | LOAN | AMOUNT          | % OF TOTAL |
|--------------------|------|-----------------|------------|
| Reservation        | 1    | \$333,841.00    | 1.35%      |
| UW Certification   | 4    | \$907,583.00    | 5.41%      |
| eHP Compliance     | 1    | \$275,910.00    | 1.35%      |
| Purchased/Servicer | 3    | \$682,257.00    | 4.05%      |
| Investor/Trustee   | 65   | \$13,835,561.00 | 87.84%     |
| TOTAL              | 74   | \$16,035,152.00 | 100.00%    |

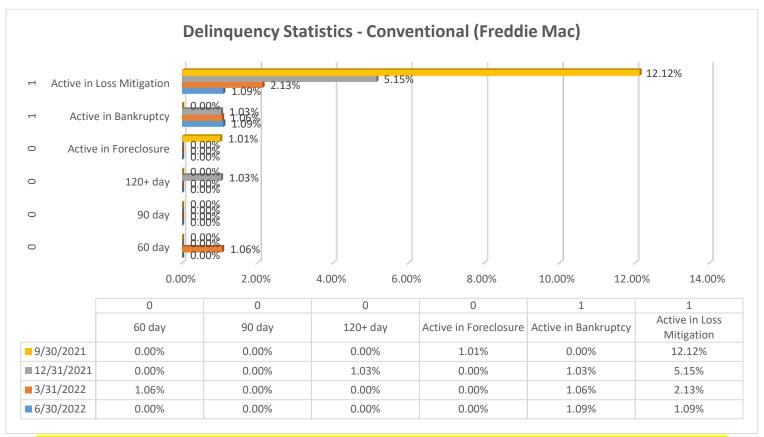
## PROGRAM SUMMARY

| AVERAGE PRINCIPAL MORTGAGE:    | \$216,691.24 |
|--------------------------------|--------------|
| AVERAGE PURCHASE PRICE:        | \$223,422.69 |
| AVERAGE DPA AMOUNT:            | \$8,108.11   |
| AVERAGE AGE OF PRIMARY         | 38           |
| AVERAGE HOUSEHOLD SIZE:        | 2            |
| AVERAGE EMPLOYED IN HOUSEHOLD: | 1            |
| AVERAGE HOUSEHOLD ANNUAL       | \$56,395.01  |

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As of June 30, 2022, the Authority's Government (FHA) total loan portfolio reflects 1,028-loans. Month end statistics reflects the following: Increase: 60-Day and 90-Day Delinguencies | Decrease: 120-Day Delinguencies; and Active Foreclosures, Bankruptcies and Loss Mitigations



As of June 30, 2022, the Authority's Conventional (Freddie Mac) total loan portfolio reflects 92-loans. Month end statistics reflects the following: <a href="Increase">Increase</a>: Active Bankruptcies | <a href="Decrease">Decrease</a>: 60-Day Delinquencies and Active Loss Mitigations | <a href="Months Increase">No Change</a>: 90-Day, 120-Day Fore <a href="Total Sures">120-Day Fore</a>



**CONSENT ITEM** 

BOARD OF DIRECTORS

MERCEDES MCCALL

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

KENNETH HUGHES

BOARD MEMBER

| ( | OCHFA Board of Directors        |
|---|---------------------------------|
| ١ | W.D. Morris, Executive Director |
|   |                                 |

DATE: July 26, 2022

RE: MULTI-FAMILY OCCUPANCY/ INSPECTION REPORT AUGUST 3, 2022 - REGULAR BOARD OF DIRECTORS' MEETING

Mildred Guzman, Program Operations Administrator

## **OCCUPANCY REPORT**

TO:

FROM:

CONTACT:

The Occupancy Report rate for the period of June 28, to July 21, 2022, was 98% for all units, and 95% for units meeting set-aside requirements.

**MEMORANDUM** 

**Multi-Family Rental Occupancy and Set-aside Summary** - A summary of the occupancy and set-aside average rates by property is provided.

## **ACTION REQUESTED**

For information only.

# Multi-Family Occupancy Report

BeginReportingPeriod: 6 /28/2022 EndReportingPeriod: 7 /21/2022 **Low Income:** Occupied Occup. Prior Month Occupied Occup. Prior Month Property: (Status, Address) Units Occu% Flag% Comments Units Unit Occup.% **Anderson Oaks, Active** 12 12 100% 100% 100% 100% 12 100% 708 Anderson St, Orlando **Baptist Terrace Apartment, Active** 196 99% 100% 196 99% 100% 40% 414 Eastt Pine Street, Orlando **Boca Vista (Chantham Harbor Refu** 65 20% 20% 324 303 94% 95% 20% 545 Nantucket Court, Altamonte Springs 99% 98% **Chapel Trace Apartments, Active** 312 310 99% 98% 310 40% 556 N. Goldenrod Road, Orlando 100% 40% **Citrus Square Apartments, Active** 87 87 100% 87 5625 Hickey Dr, Orlando 97% 99% Cove at Lady Lake, Active 176 170 97% 99% 170 40% 735 S. Hwy 27/441, Lady Lake 100% **Crestwood Apartments, Active** 216 215 100% 100% 215 100% 40% 3121 Crestwood Circle, St. Cloud **Dean Woods Place. Active** 92% 98% 48 44 92% 98% 44 100% 9808 Dean Woods Place, Orlando **Delaney Apartments, Active** 8 8 100% 8 100% 100% 100% 100% 507 Delaney Avenue, Orlando **Dunwoodie Apartments, Active** 172 100% 172 172 100% 100% 100% 40% 4213 Dunwoodie Blvd, Orlando **Emerald Villas (Seville Place), Acti** 264 261 99% 261 99% 40% 5450 Cholla Way, Orlando Fountains at Lee Vista. Active 58% 60% 508 483 95% 97% 296 31% 5743 Bent Pine Dr, Orlando Fountains at Millenia Phase II. Acti 32 97% 97% 97% 97% 31 31 40% 5316 Millenia Blvd., Orlando

Tuesday, July 26, 2022 Page 1 of 4

| Draw arthur (Chatrica Addinaga)                                       |       | Occupied |      | Prior Month | Occupied | Occup. | w Income:  Prior Month | Fla #0/ | Comments |
|---|-------|----------|------|-------------|----------|--------|------------------------|---------|----------|
| Property: (Status, Address)   | Units | Units    | %    | Occu%       | Unit     | %      | Occup.%                | Flag%   | Comments |
| Fountains at Millenia Phase III, Acti<br>5316 Millenia Blvd., Orlando | 82    | 80       | 98%  | 99%         | 80       | 98%    | 99%                    | 40%     |          |
| Fountains at Millenia Phase IV, Act 5316 Millenia Blvd, Orlando       | 100   | 98       | 98%  | 97%         | 98       | 98%    | 97%                    | 40%     |          |
| Goldenrod Pointe Apartments, Acti<br>3500 N Goldenrod Road, Orlando   | 70    | 67       | 96%  | 97%         | 67       | 96%    | 97%                    | 60%     |          |
| Governors Manor, Active<br>2861 LB McLeod Rd, Orlando                 | 120   | 119      | 99%  | 99%         | 119      | 99%    | 99%                    | 75%     |          |
| <b>Green Gables (Alhambra Trace), A</b> 5201 Via Alizar Dr, Orlando   | 95    | 93       | 98%  | 99%         | 93       | 98%    | 99%                    | 100%    |          |
| Kensington Oaks, Active<br>440 S. Mellonville Ave, Sanford            | 20    | 18       | 90%  | 100%        | 18       | 90%    | 100%                   | 75%     |          |
| Lake Davis Apartments, Active 1301 Catherine Street, Orlando          | 36    | 34       | 94%  | 100%        | 34       | 94%    | 100%                   | 75%     |          |
| Lake Jennie Phase I, Active<br>1301 Santa Barbara Dr, Sanford         | 25    | 24       | 96%  | 100%        | 24       | 96%    | 100%                   | 75%     |          |
| Lake Jennie Phase II, Active<br>1312 Santa Barbara Dr, Sanford        | 40    | 39       | 98%  | 95%         | 39       | 98%    | 95%                    | 75%     |          |
| Lake Sherwood Apartments, Activ<br>1826 London Crest Drive, Orlando   | 90    | 88       | 98%  | 99%         | 88       | 98%    | 99%                    | 40%     |          |
| Lake Weston Pointe Apartments, A<br>2201 Weston Point Dr, Orlando     | 240   | 238      | 99%  | 100%        | 238      | 99%    | 100%                   | 100%    |          |
| Lakeside Retreat at 27, Active<br>1403 Old Harbor Blvd., Leesburg     | 128   | 126      | 98%  | 98%         | 126      | 98%    | 98%                    | 40%     |          |
| Lancaster Villas, Active<br>800 W. Lancaster Rd, Orlando              | 145   | 144      | 99%  | 97%         | 144      | 99%    | 97%                    | 100%    |          |
| Landings at Carver Park, Active<br>1150 Conley Street, Orlando        | 56    | 56       | 100% | 100%        | 56       | 100%   | 100%                   | 40%     |          |
| Landings on Millenia, Active<br>5150 Millenia Boulevard, Orlando      | 336   | 334      | 99%  | 99%         | 251      | 75%    | 74%                    | 40%     |          |

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|  | Total      | Occupied | Occup | Prior Month | Occupied | LON<br>Occup. | <b>V Income:</b> Prior Month |       |          |
|--|------------|----------|-------|-------------|----------|---------------|------------------------------|-------|----------|
| Property: (Status, Address)  | Units      | Units    | %     | Occu%       | Unit     | %             | Occup.%                      | Flag% | Comments |
| Landon Pointe Apartments, Active<br>1705 Grande Pointe Avenue, Orlando | 276        | 276      | 100%  | 100%        | 276      | 100%          | 100%                         | 40%   |          |
| <b>Landon Trace Townhomes (Bucha</b> 1813 Buchanan Bay Circle, Orlando | 228        | 222      | 97%   | 99%         | 222      | 97%           | 99%                          | 100%  |          |
| Landstar Park Apartments, Active<br>1001 Landstar Drive, Orlando       | 156        | 155      | 99%   | 100%        | 155      | 99%           | 100%                         | 40%   |          |
| Laurel Oaks Phase I (Sleepy Hollo<br>2700 Laurel Hollow Dr., Leesburg  | 144        | 140      | 97%   | 97%         | 140      | 97%           | 97%                          | 40%   |          |
| Laurel Oaks Phase II (Sleepy Hollo<br>2700 Laurel Hollow Dr., Leesburg | 108        | 105      | 97%   | 97%         | 105      | 97%           | 97%                          | 40%   |          |
| <b>Lee Vista Club Apartments, Active</b> 5903 Lee Vista Blvd, Orlando  | 312        | 312      | 100%  | 100%        | 312      | 100%          | 100%                         | 40%   |          |
| Lee Vista Club Apartments, Active<br>5903 Lee Vista Blvd, Orlando      | 312        | 312      | 100%  | 100%        | 312      | 100%          | 100%                         | 40%   |          |
| Marbella Cove, Active<br>7528 Marbella Pt. Drive, Orlando              | 104        | 104      | 100%  | 100%        | 104      | 100%          | 100%                         | 0%    |          |
| Marbella Pointe, Active<br>7528 Marbella Pt. Drive, Orlando            | 120        | 120      | 100%  | 100%        | 120      | 100%          | 100%                         | 40%   |          |
| Mendel Villas, Active<br>3538 Aristotle Ave, Orlando                   | 32         | 31       | 97%   | 100%        | 31       | 97%           | 100%                         | 100%  |          |
| Nassau Bay Apartments, Active<br>5200 North Orange Blossom Trail, Orla | 492<br>ndo | 484      | 98%   | 98%         | 484      | 98%           | 98%                          | 100%  |          |
| Oviedo Town Center Phase I, Activ<br>450 Fontana Circle #105, Oviedo   | 106        | 106      | 100%  | 99%         | 106      | 100%          | 99%                          | 40%   |          |
| Oviedo Town Center Phase II, Activ<br>450 Fontana circle #105, Oviedo  | 34         | 34       | 100%  | 100%        | 34       | 100%          | 100%                         | 40%   |          |
| Oviedo Town Center Phase III, Acti<br>450 Fontana circle #105, Oviedo  | 72         | 72       | 100%  | 100%        | 72       | 100%          | 100%                         | 40%   |          |
| Oviedo Town Center Phase IV, Acti<br>450 Fontana Circle #105, Oviedo   | 24         | 24       | 100%  | 100%        | 24       | 100%          | 100%                         | 40%   |          |

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|  | T-4-1          | 0                 | 0      | D: M (1              | Low Income:      |             |                        |       |          |
|--|----------------|-------------------|--------|----------------------|------------------|-------------|------------------------|-------|----------|
| Property: (Status, Address)  | Total<br>Units | Occupied<br>Units | Occup. | Prior Month<br>Occu% | Occupied<br>Unit | Occup.<br>% | Prior Month<br>Occup.% | Flag% | Comments |
| Palm Grove Gardens, Active<br>3944 W.D. Judge Drive, Orlando               | 142            | 141               | 99%    | 98%                  | 141              | 99%         | 98%                    | 75%   |          |
| Pebble Creek, Active<br>1317 Boulder Dr, Kissimmee                         | 72             | 71                | 99%    | 100%                 | 71               | 99%         | 100%                   | 100%  |          |
| River Ridge Apartment Homes, Act<br>9957 Hidden River Drive #106, Orlando  | 160            | 159               | 99%    | 100%                 | 159              | 99%         | 100%                   | 40%   |          |
| Rolling Acres Phase I, Active<br>824 CrR 466, Lady Lake                    | 104            | 100               | 96%    | 98%                  | 100              | 96%         | 98%                    | 40%   |          |
| Rolling Acres Phase II, Active<br>824 CR 466, Lady Lake                    | 35             | 35                | 100%   | 100%                 | 35               | 100%        | 100%                   | 40%   |          |
| SouthWinds Cove, Active<br>3400 Southwinds Cove Way, Leesburg              | 112            | 111               | 99%    | 98%                  | 111              | 99%         | 98%                    | 40%   |          |
| Spring Lake Cove Phase I, Active<br>1508 Spring Lake Cove Lane, Fruitland  | 96<br>Park     | 92                | 96%    | 99%                  | 73               | 76%         | 79%                    | 40%   |          |
| Spring Lake Cove Phase II, Active<br>1508 Spring Lake Cove Lane, Fruitland | 48<br>Park     | 48                | 100%   | 100%                 | 48               | 100%        | 100%                   | 40%   |          |
| Stratford Point, Active<br>1700 Old England Loop, Sanford                  | 384            | 381               | 99%    | 99%                  | 366              | 95%         | 96%                    | 60%   |          |
| <b>Vista Pines Apartments, Active</b><br>401 N Chickasaw Trail, Orlando    | 238            | 236               | 99%    | 99%                  | 236              | 99%         | 99%                    | 40%   |          |
| Westwood Park Apartments, Activ<br>11037 Laguna Bay Dr, Orlando            | 178            | 177               | 99%    | 100%                 | 177              | 99%         | 100%                   | 40%   |          |
| Willow Key Apartments, Active<br>5590 Arnold Palmer Dr, Orlando            | 384            | 381               | 99%    | 99%                  | 381              | 99%         | 99%                    | 40%   |          |
| Total Units:   | 8,412          |                   |        |                      | I                |             |                        |       |          |
| Current Period Summary:  |                | 8,279             | 98%    | <b>%</b>             | 7,737            | 95          | 5%                     |       |          |

**Total Number of Properties: 55** 

**Prior Period Summary:** 

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7,960

99%

7,416

96%

**DISCUSSION ITEM** 

#### **BOARD OF DIRECTORS**

## **MEMORANDUM**

| MERCEDES | McCall |
|----------|--------|
| CH AIR   |        |

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER

BOARD MEMBER

KENNETH HUGHES

BOARD MEMBER

| TO:   | OCHFA Board of Directors   |
|-------|--|
| FROM: | W.D. Morris, Executive Director  |
| DATE: | July 18, 2022  |
| RE:   | CONSIDER APPROVAL OF GREENBERG TRAURIG LAW FIRM TO SERVE AS GENERAL AND DISCOLSURE COUNSEL TO THE AUTHORITY.  AUGUST 3, 2022 REGULAR BOARD OF DIRECTORS' MEETING |

## **BACKGROUND**

On May 11, 2022, the Authority distributed a Request for Proposal (RFP) for General and Disclosure Counsel Services. The RFP was provided to Nine (9) firms listed in The Bond Buyer's Municipal Marketplace Directory; of which the Authority received one (1) response, from Greenberg Traurig, LLP (GTLaw). The current contract was entered into on August 1, 2015, and expires on August 1, 2022.

Staff has reviewed and evaluated GTLaw's response to the RFP and determined that the proposal met all requirements of the RFP. Staff is pleased with Greenberg Traurig's performance, services and relationship throughout the contract period. Staff recommends that Greenberg Traurig Law Firm continue to provide General and Disclosure Counsel Services to the Authority.

## **ACTION REQUESTED**

Board approval of staff's recommendation to acquire the services of Greenberg Traurig, L.L.P., to provide General and Disclosure Counsel Services, and authorization for preparation and execution of the Agreement.