# ORANGE COUNTY HOUSING FINANCE AUTHORITY

# AGENDA PACKAGE

BOARD OF DIRECTORS' MEETING

# **WEDNESDAY, NOVEMBER 1, 2023**

ORANGE COUNTY ADMINISTRATION BUILDING 201 South Rosalind Ave – Orlando, FL 32801 | Commissioners Chambers

W.D. MORRIS EXECUTIVE DIRECTOR

# **MEMORANDUM**

BOARD OF DIRECTORS

VERNICE ATKINS-BRADLEY CHAIR

KENNETH HUGHES
VICE CHAIR

CURTIS HUNTER
BOARD MEMBER

MERCEDES MCCALL BOARD MEMBER

RAY COLADO BOARD MEMBER

Vernice Atkins-Bradley, Chair, OCHFA
Kenneth Hughes, Vice Chair, OCHFA
Curtis Hunter, Board of Directors, OCHFA
Mercedes McCall, Board of Directors, OCHFA
Ray Colado, Board of Directors, OCHFA
Warren S. Bloom, General Counsel, Greenberg Traurig
Mike Watkins, General Counsel, Greenberg Traurig
David Jones, Financial Advisor, CSG Advisors
Helen H. Feinberg, Senior Managing Underwriter, RBC Capital Markets
Donald Peterson, Co-Managing Underwriter, Raymond James
Tim Wranovix, Co-Managing Underwriter, Raymond James
Whitney Evers, Senior Assistant County Attorney – Orange County
James Audette, Trustee – USBank

FROM: W.D. Morris, Executive Director

DATE: October 24, 2023

TO:

RE:

NOVEMBER 1, 2023 BOARD OF DIRECTORS' AGENDA

Enclosed is the Directors' meeting agenda package; scheduled as follows:

Date: Wednesday, November 1, 2023

Time: 8:30 a.m.

Location: Orange County Administration Center

1st Floor – Commissioners Chambers

201 Rosalind Avenue - Orlando, Florida 32801

Should you have any questions, need additional information, or you will not be attending the meeting, please contact me as soon as possible at (407) 894-0014.

W.D. MORRIS
EXECUTIVE DIRECTOR

OCHFA BOARD OF DIRECTORS' MEETING November 1, 2023 ~ 8:30 A.M.

# **AGENDA**

#### BOARD OF DIRECTORS

VERNICE ATKINS-BRADLEY
CHAIR

KENNETH HUGHES

CURTIS HUNTER
BOARD MEMBER

MERCEDES MCCALL

BOARD MEMBER

RAY COLADO BOARD MEMBER

# **PUBLIC COMMENT**

## **CONSENT AGENDA**

#### A. GENERAL ADMINISTRATION

1. Adoption of October 4, 2023, Board of Directors Meeting minutes.

Pg. 2-3

#### B. EXECUTIVE DIRECTOR'S OFFICE

1. Opportunity Zones Status - No Activity.

Pg. 4

#### C. FINANCIAL MANAGEMENT

Acknowledgement of the consolidated balance sheet for the Operating Fund; acknowledgement
of combined statement of rev(s)/ exp(s)/ changes in retained earnings; acknowledgement of FY
2023, operating fund comparison of budget vs. actual; acknowledgement of FY 2023, operating
fund comparison of actual revenues & expenses; acknowledgement summary of OCHFA's
operating fund investments.

Pg. 5-15

#### D. PROGRAM OPERATIONS

1. Acknowledgement of the Current Status of the Single-Family HRB Program.

Pg. 16-25

2. Acknowledgement of the Multi-Family Audit Period.

Pg. 26-30

# **DISCUSSION AGENDA**

#### A. EXECUTIVE DIRECTOR

- No Discussion Items -

#### **B. OTHER BUSINESS**

#### ORANGE COUNTY HOUSING FINANCE AUTHORITY

# **BOARD OF DIRECTORS**

**OFFICIAL MEETING MINUTES** 

V. ATKINS-BRADLEY | K. HUGHES | C. HUNTER | M. McCALL | R. COLADO

Meeting:	Board of	Directors Meeting	Date	: Wednesday, Od	ctober 4, 2023	<b>Гіте:</b> 8:30am
Location:	Orange County Administration Center – Cor			ners Chambers – 1	st Fl., 201 S. Rosalind Ave., 0	Orlando, FL.
Members PRESENT		Members ABSENT	OCHFA Staff PRESENT		OCHFA Professionals PRESENT	BCC Staff NONE PRESENT
Vernice Atkins	-Bradley	Kenneth Hughes Vice Chair	W.D. Morris Executive Director	Dillon Perez Staff	Mike Watkins Bond Counsel, Greenberg Traurig	_
Curtis Hunter Board Member			Kayode Adetayo Chief Financial Officer	Chaynae Price	Cameron Hill Managing Underwriter, RBC Capital Markets	
Mercedes McC Board Member	Call		Frantz Dutes Staff	Olympia Roman Staff		
Ray Colado Board Member			Mildred Guzman Staff			
MEETING OPE	ENED: The	ere being a quorum, Ch	air, Vernice Atkins-Br	adley, called the me	eeting to order at 8:30 a.m.	

# **CONSENT AGENDA:**

**PUBLIC COMMENT(s):** No comment(s).

There being no discussion, the Board approved Consent Agenda items.

MOTION / SECOND: M. McCall/ R. Colado AYE BY VOICE VOTE: All NAY BY VOICE VOTE: ABSTAINED:

#### A. GENERAL ADMINISTRATION

- 1. Adoption of September 4, 2023, Regular Board of Directors Meeting minutes.
- 2. Ratification of September 4, 2023, Joint Committee Board Work-session meeting minutes.

#### B. EXECUTIVE DIRECTOR'S OFFICE

- Ratification and Adoption of OCHFA's Proposed Operating Budget for Fiscal Year 2023/2024.
- 2. Opportunity Zone Status.

#### C. FINANCIAL MANAGEMENT

Acknowledgement Summary of OCHFA's Operating Fund Investments. Acknowledgement of the consolidated balance sheet
for the Operating Fund; acknowledgement of combined statement of rev(s)/ exp(s)/ changes in retained earnings;
acknowledgement of FY 2023, operating fund comparison of budget vs. actual; acknowledgement of FY 2023, operating
fund comparison of actual revenues & expenses; acknowledgement summary of OCHFA's operating fund investments.

#### D. PROGRAM OPERATIONS

- 1. Acknowledgement of the Current Status of the Single-Family HRB Program.
- 2. Acknowledgement of the Multi-Family Audit Period.

#### DISCUSSION AGENDA

W.D. MORRIS
EXECUTIVE DIRECTOR

#### A. EXECUTIVE DIRECTOR

#### CONSIDER APPROVAL OF THE BOND RESOLUTION FOR 52 AT PARK APARTMENTS, IN AN AMOUNT NOT EXCEEDING \$55.5MM.

W.D. Morris, Executive Director, addressed the board regarding consideration of a Bond Resolution (#2023-06) for the Underwriting Report, Terms, and Financing of the proposed new construction of 52 at Park Apartments, not exceeding \$55.5MM, Multi-Family Housing Revenue Note (MHRN) Tax-Exempt. He stated that the proposed 300-units of multi-family housing is located in Orange County (Region-14); and consists of 18 (eighteen) 1-bd/1-ba; 162 (one hundred sixty-two) 2-bd/2-ba; 108 (one hundred eight) 3-bd/2ba; and 12 (twelve) 4-bd/2-ba; with rents ranging from \$931 – \$1,442. He then stated that the proposed developments Credit Underwriting Report was prepared by, Seltzer Management; and that Seltzer Management recommends issuance not-to-exceed \$55.5MM, of the MHRB. He further stated that the total development cost is estimated at \$102MM+.

Mr. Morris concluded by stating that the documents had been reviewed by the Authority's staff, financial advisor, bond counsel and general counsel, and recommends that the Authority approve the bond issuance, not-to-exceed \$55.5MM for 52 at Park. Board Member Ray Colado, inquired about the proposed communities parking amenities and other concerns regarding the financial structure. Mr. Morris asked the Placement Agent for the proposed development to address the boards concerns. Cameron Hill, RBC Capital Markets approached the board addressed the boards concerns. Extensive discussions ensued.

#### **RESOLUTION NO. 2023-06**

A RESOLUTION OF THE ORANGE COUNTY HOUSING FINANCE AUTHORITY (THE "AUTHORITY") AUTHORIZING THE ISSUANCE BY THE AUTHORITY OF NOT EXCEEDING \$55,500,000 AGGREGATE PRINCIPAL AMOUNT OF ITS ORANGE COUNTY HOUSING FINANCE AUTHORITY MULTIFAMILY HOUSING REVENUE NOTE, 2023 SERIES B (52 AT PARK) (the "GOVERNMENTAL NOTE"); ESTABLISHING CRITERIA FOR DETERMINING THE TERMS THEREOF, AUTHORIZING THE NEGOTIATED SALE OF THE GOVERNMENTAL NOTE; APPROVING IN CONNECTION WITH THE GOVERNMENTAL NOTE THE FORMS OF AND AUTHORIZING THE EXECUTION OF A FUNDING LOAN AGREEMENT, A BORROWER LOAN AGREEMENT, A LAND USE RESTRICTION AGREEMENT, AN ARBITRAGE REBATE AGREEMENT, AN ENVIRONMENTAL INDEMNITY, A GUARANTY OF RECOURSE OBLIGATIONS, A GOVERNMENTAL LENDER ASSIGNMENT, AND ALL EXHIBITS THERETO; AUTHORIZING THE APPOINTMENT OF A FISCAL AGENT; AUTHORIZING THE CHAIR OR VICE CHAIR AND ANY OTHER BOARD MEMBER TO TAKE ANY OTHER ACTIONS NECESSARY TO ISSUE THE GOVERNMENTAL NOTE AND MAKING OTHER PROVISIONS IN CONNECTION THEREWITH; AND PROVIDING AN EFFECTIVE DATE.

	er discussion, the Board approv 10,000, of a Tax-Exempt Multi-I				
Park Apartments; and	d authorization for the Chair, Boa				
Counsel's review.  MOTION / SECOND:	R. Colado / M. McCall	AYE BY VOICE VOTE:	All Present	NAY BY VOICE VOTE:	ABSTAINED:
OTHER BUSINESS					
UPCOMING BOARD	WORK-SESSION				
Mr. Morris reminded th	ne Board of its upcoming Board	Work-session of the Auth	ority's Joint Con	nmittee.	
ADJOURNMENT There being no further businesses	iness, Vernice Atkins-Bradley –	Chair, adjourned the mee	ting at 8:43 a.m		
END OF MINUTES Prepared by: Olympia Rom	an				
ATTEST:					

**VERNICE ATKINS-BRADLEY** 

D. MORRIS
EXECUTIVE DIRECTOR

CONSENT

#### BOARD OF DIRECTORS

# **MEMORANDUM**

VERNICE ATKINS-BRADLEY CHAIR

KENNETH HUGHES
VICE CHAIR

CURTIS HUNTER BOARD MEMBER

MERCEDES MCCALL
BOARD MEMBER

RAY COLADO BOARD MEMBER

RE:	OPPORTUNITY ZONES STATUS NOVEMBER 1, 2023 REGULAR BOARD OF DIRECTORS' MEETING
DATE:	October 20, 2023
FROM:	W.D. Morris, Executive Director
TO:	OCHFA Board of Directors

# **CURRENT**

- No Activity -

#### **ACTION REQUESTED**

-information only-



W.D. MORRIS
EXECUTIVE DIRECTOR

**CONSENT ITEM** 

#### BOARD OF DIRECTORS

VERNICE ATKINS-BRADLEY
CHAIR

KENNETH HUGHES VICE CHAIR

CURTIS HUNTER
BOARD MEMBER

MERCEDES MCCALL
BOARD MEMBER

RAY COLADO BOARD MEMBER

of Directors		

FROM:	W.D. Morris, Executive Director			
CONTACT:	Olukayode Adetayo, Chief Financial Officer			
DATE:	October 20, 2023			

**MEMORANDUM** 

**OCHFA Board** 

RE:

OCHFA CONSOLIDATED BALANCE SHEET FOR THE OPERATING FUND FOR THE PERIOD ENDING SEPTEMBER 30, 2023.

NOVEMBER 1, 2023 REGULAR BOARD OF DIRECTORS' MEETING.

Attached for your review is the OCHFA's Operating Fund Balance Sheet. The Operating Fund includes all funds namely: the General Fund, the Low Income Housing Fund and the Homeownership Assistance Program Fund.

The majority of the funds in the General Fund are invested in GNMA's. The GNMA's yield approximately 5.0700%. The remaining funds are invested in the US Bank Money Market. The Authority earned an average of 3.484% interest income on all investments.

# Orange County Housing Finance Authority

#### **Operating Fund Balance Sheet**

As of September 30, 2023

		GENERAL FUND	LOW INCOME HOUSING FUND	HOMEOWNERSHIP ASSISTANCE FUND	COMBINED TOTALS
Assets					
	Cash	5,266,113.81	1,340,536.74	2,745,314.66	9,351,965.21
* * * * *	Investments	10,040,899.03	0.00	675,681.44	10,716,580.47
	GNMA/FNMA Securities	10,607,469.85	0.00	0.00	10,607,469.85
	Accounts Receivable	297,366.76	0.00	43,498.87	340,865.63
	Loan Receivable	55,802.77	0.00	0.00	55,802.77
	Notes Receivable	1,246,045.89	24,200.00	0.00	1,270,245.89
	S/F 2014 A GNMA Collateral / Rcvbl	4,060,955.67	0.00	0.00	4,060,955.67
	GF - FHLB GNMA Collateral / Rcvbl	757,922.33	0.00	0.00	757,922.33
	Mortgage Receivable	0.00	311,829.60	3,772,167.38	4,083,996.98
* * * *	Allowance for Doubtful Accounts	0.00	(286,126.89)	(1,360,394.78)	(1,646,521.67)
	Mortgage & GNMA/FNMA Income Receivable	3,620,307.65	0.00	0.00	3,620,307.65
	Deferred FRS Pension Contributions	283,878.00	0.00	0.00	283,878.00
	Interfund Receivable/Payable	16,019,345.64	4,775,793.63	(7,755,578.35)	13,039,560.92
	Prepaid Expenses	41,487.57	0.00	0.00	41,487.57
	Fixed Assets	250,515.74	0.00	0.00	250,515.74
	Total Assets	52,548,110.71	6,166,233.08	(1,879,310.78)	56,835,033.01
Current	liabilities:				
	Other Payables	186,652.15	0.00	0.00	186,652.15
	FRS Net Pension Liability	994,239.00	0.00	0.00	994,239.00
	Accounts Payables	489,692.63	0.00	0.00	489,692.63
	Total liabilities	1,670,583.78	0.00	0.00	1,670,583.78
	Retained Earnings Previous Period	51,958,353.59	6,132,539.79	(2,016,243.70)	56,074,649.68
	Net Income (Loss)	(1,080,826.66)	33,693.29	136,932.92	(910,200.45)
	Total Liabilities & Retained Earnings	52,548,110.71	6,166,233.08	(1,879,310.78)	56,835,033.01

<sup>\*\*\*\*</sup> A reserve account is set up to allow for percentage of the Down Payment Assistance Notes Receivable to be recognized as doubtful accounts based on industry standards. (Approximately 3%). The actual notes receivable remain on the books while the doubtful account is set up as a contra asset account.

<sup>\*\*\*\*</sup> This balance includes a \$1,090,246.62 difference between the GNMA'S book value and market value recorded at 9/30/2022 (GASB 31).



W.D. MORRIS
EXECUTIVE DIRECTOR

**CONSENT ITEM** 

#### BOARD OF DIRECTORS

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VICE CHAIR

CURTIS HUNTER
BOARD MEMBER

MERCEDES MCCALL BOARD MEMBER

RAY COLADO BOARD MEMBER

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	TO:	OCHFA Board of Directors
	FROM:	W.D. Morris, Executive Director
	CONTACT:	Olukayode Adetayo, Chief Financial Officer
	DATE:	October 20, 2023
-	RE:	OCHFA COMBINED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN RETAINED EARNINGS FOR THE PERIOD ENDING SEPTEMBER 30, 2023.  NOVEMBER 1, 2023 REGULAR BOARD OF DIRECTORS' MEETING.

Attached for your review are the OCHFA's Operating Fund Statement of Revenues, Expenses, and Changes in Retained Earnings. The Operating Fund includes all funds namely: the General Fund, the Low Income Housing Fund, and the Homeownership Assistance Program Fund.

**Attachments** 

# Orange County Housing Finance Authority

Combined Statement of Revenues, Expenses, and Changes in Retained Earnings
For The Year Ending September 30, 2023

# **Operating Fund**

	General	Low Income	Homeownership	Current
	Fund	Hsg Fund	Assistance Fund	YTD
Revenue:				
Administrative Fees	1,111,847.35	0.00	0.00	1,111,847.35
Bond Financing Fees	344,497.00	0.00	0.00	344,497.00
Intra Fund Revenue	10,989,445.11	0.00	0.00	10,989,445.11
Gain on the Sale of GNMA's	27,846.29	0.00	0.00	27,846.29
Other Revenue	203,657.54	33,693.29	103,416.73	340,767.56
Investment Income	104,209.07	0.00	16,544.14	120,753.21
Income from Loans, GNMAs	1,059,252.01	0.00	18,952.05	1,078,204.06
Total Revenues	13,840,754.37	33,693.29	138,912.92	14,013,360.58
Expenses				
General and Administrative	1,813,483.67	0.00	1,980.00	1,815,463.67
Intra Fund Expense	12,954,989.45	0.00	0.00	12,954,989.45
Rebate Expense	900.00	0.00	0.00	900.00
Other Expenses	152,207.91	0.00	0.00	152,207.91
Total Expenses	14,921,581.03	0.00	1,980.00	14,923,561.03
Net Income (Loss)	-1,080,826.66	33,693.29	136,932.92	-910,200.45
Retained Earnings Beginning of Year	51,958,353.59	6,132,539.79	-2,016,243.70	56,074,649.68
Retained Earnings End of Year	50,877,526.93	6,166,233.08	(1,879,310.78)	55,164,449.23



W.D. MORRIS
EXECUTIVE DIRECTOR

**CONSENT ITEM** 

#### BOARD OF DIRECTORS

VERNICE ATKINS-BRADLEY CHAIR

KENNETH HUGHES VICE CHAIR

CURTIS HUNTER
BOARD MEMBER

MERCEDES MCCALL BOARD MEMBER

RAY COLADO

BOARD MEMBER

## **MEMORANDUM**

TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
CONTACT:	Olukayode Adetayo, Chief Financial Officer
DATE:	October 20, 2023
RE:	OCHFA FISCAL YEAR 2023 OPERATING FUND – COMPARISON OF BUDGET VS. ACTUAL AS OF SEPTEMBER 30, 2023.  NOVEMBER 1, 2023 REGULAR BOARD OF DIRECTORS' MEETING

Attached for your attention is the comparison of the Budgeted Revenues and Expenses for Fiscal Year 2023 vs. the Actual Revenues and Expenses for the period ending September 30, 2023.

**Attachments** 

	Statement of Earnings	g Finance		
For 1	The Year Ending September 30	0, 2023		
	Fiscal Year 2023 Budget	Year To Date Revenue Received	Budget Remaining YTD	%age Budget Remaining YTD
venue:	41.000	40.00	****	
2014 SERIES A	\$4,292	\$3,935	\$357	8
2017 SERIES A	\$11,518	\$8,979	\$2,539	22 5
2018 SERIES A 2020 SERIES A	\$10,165 \$2,875	\$9,636 \$5,710	\$529 (\$2.835)	-99
2020 SERIES B	\$2,875	\$199,122	(\$2,835) \$10,955	-99 5
HANDS 2001 F	\$7,600	\$8,810	(\$1,210)	-16
THE LANDINGS ON MILLENIA	\$21,170	\$19,955	\$1,215	6
LEE VISTA APARTMENTS	\$32,400	\$31,350	\$1,050	3
COVE AT LADY LAKE	\$21,555	\$21,105	\$450	2
LAKESIDE POINTE APARTMENTS	\$16,290	\$15,840	\$450	3
OVIEDO TOWN CENTER PHASE I	\$15,090	\$14,595	\$495	3
OVIEDO TOWN CENTER PHASE II	\$10,000	\$10,000	\$0	0
OVIEDO TOWN CENTER PHASE III	\$10,000	\$10,000	\$0	0
OVIEDO TOWN CENTER PHASE IV	\$10,000	\$10,000	\$0	C
LAUREL OAKS I	\$22,380	\$22,050	\$330	1
LAUREL OAKS II	\$20,670	\$20,370	\$300	1
ROLLING ACRES I	\$9,919	\$20,000	(\$10,081)	-102
ROLLING ACRES II	\$10,000	\$20,000	(\$10,000)	-100
FOUNTAINS @ MILLENIA II	\$10,000	\$10,000	\$0	0
FOUNTAINS @ MILLENIA III	\$10,000	\$10,000	\$0	C
FOUNTAINS @ MILLENIA IV	\$10,938	\$10,781	\$156	1
SOUTHWINDS	\$14,875	\$14,750	\$125	
POST VISTA POST FOUNTAINS	\$15,720	\$25,740	(\$10,020)	-64
SPRING LAKE COVE II	\$10,000	\$20,000	(\$10,000)	-100
SPRING LAKE COVE II CHATHAM HARBOR APTS	\$10,000 \$68,040	\$20,000 \$68,040	(\$10,000) \$0	-100 0
CRESTWOOD APARTMENTS	\$17,910	\$17,595	\$315	2
LAKE SHERWOOD APARTMENTS	\$15,120	\$14,850	\$270	
OAK HARBOR APARTMENTS	\$20,820	\$20,715	\$105	
RIVER RIDGE APARTMENTS	\$27,150	\$26,700	\$450	2
SEVILLE PLACE APARTMENTS	\$18,540	\$18,255	\$285	
NASSAU BAY APARTMENTS	\$105,482	\$105,016	\$466	(
BUCHANAN BAY	\$38,142	\$37,693	\$450	
WESTWOOD PARK APTS	\$49,392	\$49,350	\$42	(
VISTA PINES APTS	\$65,889	\$65,841	\$48	(
LAKE WESTON POINT APTS	\$50,845	\$50,362	\$484	
CHAPEL TRACE APARTMENTS	\$38,017	\$37,646	\$371	
BAPTIST TERRACE APARTMENTS	\$32,167	\$31,878	\$289	
HANDS	\$3,570	\$3,345	\$225	
ALHAMBRA TRACE APTS	\$1,900	\$1,835	\$65	
BOND FINANCING FEES	\$187,500	\$344,497	(\$156,997)	-84
TRANSFER IN	\$0	\$10,989,445	(\$10,989,445)	
GAIN ON SALE OF GNMA'S	\$25,000	\$27,846	(\$2,846)	-1
OTHER REVENUES	\$358,476	\$340,768	\$17,708	!
INV INCOME	\$151,667	\$128,383	\$23,283	1!
INV INCOME US TREASURIES	\$0	(\$7,630)	\$7,630	
FHLB HELD SECURITIES GNMA/FNMA INCOME MORTGAGE INCOME HFA OF WINTER PARK	\$0	\$186,580	(\$186,580)	7
INTEREST INCOME ON WESTLAKES PHASE I	\$9,000 \$7,500	\$1,905 \$6,024	\$7,095 \$1,476	7:
INTEREST INCOME ON WESTLAKES PHASE I	\$7,500	\$4,500	(\$4,500)	
GNMA/FNMA INCOME	\$748,234	\$450,535	\$297,699	4
MASTER ACC FUND GNMA/FNMA INCOME	\$0	\$409,707	(\$409,707)	
2006 A DPA MORTGAGE INTEREST	\$600	\$162	\$438	7
2006 A 1 DPA MORTGAGE INTEREST	\$2,100	\$64	\$2,036	9
2007 A DPA MORTGAGE INTEREST	\$10,300	\$10,411	(\$111)	
2007 B DPA MORTGAGE INTEREST	\$10,300	\$8,200	\$2,100	20
2009 A NIBP DPA MORTGAGE INTEREST	\$500	\$115	\$385	7
	\$2,591,695	\$14,013,361	(\$11,421,666)	-44

	Fiscal Year 2023	Year To Date	Budget	%age
	Budget	Expenses	Remaining	Budget
		Incurred	YTD	Remaining YTD
Costs and expenses:				
SALARIES AND WAGES	\$1,076,376	\$978,561	\$97,816	9%
SHIPPING	\$2,500	\$2,327	\$173	7%
TRAVEL/CONFERENCE/ TRAINING	\$36,000	\$30,963	\$5,037	14%
CASUAL LABOR/STUDENT ASST.	\$3,000	\$0	\$3,000	100%
OFFICE MAINTENANCE	\$19,000	\$22,606	(\$3,606)	-19%
BUILDING MAINTENANCE	\$16,000	\$14,851	\$1,149	7%
TELEPHONE	\$28,000	\$19,008	\$8,992	32%
POSTAGE	\$3,000	\$1,324	\$1,676	56%
OFFICE SUPPLIES	\$5,000	\$6,612	(\$1,612)	-32%
OFFICE FURNITURE	\$1,000	\$0	\$1,000	100%
PUBLICATIONS	\$2,000	\$1,748	\$252	13%
PRINTING/ANNUAL REPORT	\$6,500	\$4,750	\$1,750	27%
EQUIPMENT / COMPUTER / PRINTER	\$10,000	\$14,182	(\$4,182)	-42%
MARKETING	\$20,000	\$25,450	(\$5,450)	-27%
CONTRACTOR SERVICES	\$22,000	\$14,516	\$7,484	34%
SEMINARS/EDUCATION	\$15,000	\$160	\$14,840	99%
EMPLOYEE BENEFITS HEALTH/LIFE	\$160,000	\$163,586	(\$3,586)	-2%
UNEMPLOYMENT COMPENSATION	\$2,000	\$0	\$2,000	100%
OTHER INSURANCE & TAXES	\$1,200	\$0	\$1,200	100%
ANNUAL AUDIT	\$53,000	\$51,000	\$2,000	4%
LEGAL ADVERTISING	\$4.000	\$3.124	\$876	22%
LEGAL FEES	\$10,000	\$3,890	\$6,110	61%
MEMBERSHIP	\$7,500	\$7,550	(\$50)	-1%
PAYROLL TAXES	\$82,343	\$72,966	\$9,376	11%
MISCELLANEOUS EXPENSE	\$12.000	\$1.227	\$10,773	90%
LOSS ON DPA FORECLOSURES	\$30,000	\$0	\$30,000	100%
FLORIDA RETIREMENT SYSTEM	\$128,196	\$129,658	(\$1,462)	-1%
457 DEFERRED COMP EMPLOYER CONTRIBUTION EXP	\$53.819	\$47.813	\$6.006	11%
LIMITED HRA	\$10,500	\$9,427	\$1,073	10%
TERM LEAVE	\$20,000	\$0	\$20,000	100%
FILE STORAGE	\$2,400	\$2,026	\$20,000	16%
LOCAL MILEAGE REIMBURSEMENT	\$2,400	\$2,020	\$1.701	85%
EQUIPMENT MAINTENANCE	\$5,000	\$3,322	\$1,678	34%
INSURANCE COVERAGES	\$70,000	\$53,762	\$16,238	23%
RESERVE FOR REPLACEMENT BLDG	\$5.000	\$3,762	\$1,857	37%
FHLB LOAN INTEREST COLLATERAL EXP	\$5,000	\$3,143 \$360	(\$360)	3/70
TRANSFER OUT	\$0	\$12,954,989	(\$12,954,989)	
FINANCIAL ADVISORY SERVICES	\$12,000		\$10,625	89%
PERFORMACE AWARD PROGRAM	\$12,000	\$1,375 \$118,499	(\$10,893)	-10%
	, , , , , , , , , , , , , , , , , , , ,	. ,	( , , ,	-10%
ADMINISTRATIVE EXP. TRUSTEE	\$0	\$5,380	(\$5,380)	4000/
CUSTODY FEE	\$5,500	\$0	\$5,500	100%
ADMIN EXPENSE BANK/TRUSTEE	\$1,000	\$0	\$1,000	100%
REBATE FEE EXPENSE	\$6,000	\$900	\$5,100	85%
OPERATING CONTINGENCY RESERVE	\$50,000	\$0	\$50,000	100%
1994 EXCESS GNMA INTEREST EXP	\$0	\$183	(\$183)	
1995 EXCESS GNMA INTEREST EXP	\$0	\$88	(\$88)	
LOSS ON SALE	\$0	\$151,937	(\$151,937)	
	\$2,106,440	\$14,923,561	(\$12,817,121)	-608%
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**CONSENT ITEM** 

W.D. MORRIS
EXECUTIVE DIRECTOR

BOARD	OF L	DIRECTORS

VERNICE ATKINS-BRADLEY CHAIR

KENNETH HUGHES
VICE CHAIR

CURTIS HUNTER
BOARD MEMBER

MERCEDES MCCALL
BOARD MEMBER

RAY COLADO BOARD MEMBER

MEMORANDUM	MEI	MO	RAI	NDL	JM
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TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
CONTACT:	Olukayode Adetayo, Chief Financial Officer
DATE:	October 20, 2023
RE:	OCHFA FISCAL YEAR 2023, OPERATING FUND – COMPARISON OF ACTUAL REVENUES AND EXPENSES FOR THE PERIODS ENDING SEPTEMBER 30, 2022 AND SEPTEMBER 30, 2023.  NOVEMBER 1, 2023 REGULAR BOARD OF DIRECTORS' MEETING

Attached for your review is the comparison of the Actual Revenues and Expenses for the periods ending September 30, 2022 and September 30, 2023.

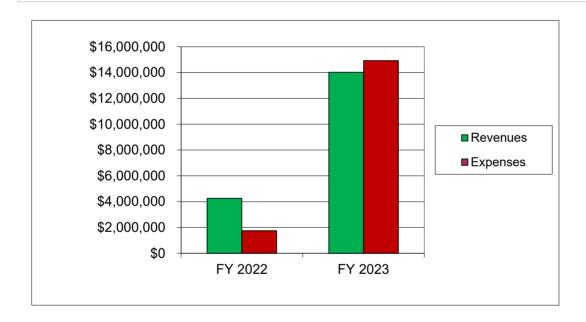
Attachments

# Actual Revenues and Expenses Comparison For the Period Ending September 30, 2023

	FY 2022	FY 2023	$\%$ $\Delta$
Revenues	\$4,256,485	\$14,013,361	229%
Expenses	\$1,746,762	\$14,923,561	754%

Revenues significantly increased this year compared with last year. This is due to the interfund transfers with the Single Family program for the 2023 A bond issuance, which was not present in the prior year. The overall change in revenues is 229%.

Overall, general operating expenses significantly increased this year compared to last year due to the interfund transfers with the Single Family program for the 2023 A bond issuance. The overall change in expenses is 754%.





**CONSENT ITEM** 

W.D. MORRIS **EXECUTIVE DIRECTOR** 

BOARD OF DIRECTORS

## **MEMORANDUM**

CHAIR

KENNETH HUGHES VICE CHAIR

**CURTIS HUNTER** BOARD MEMBER

MERCEDES MCCALL BOARD MEMBER

RAY COLADO BOARD MEMBER

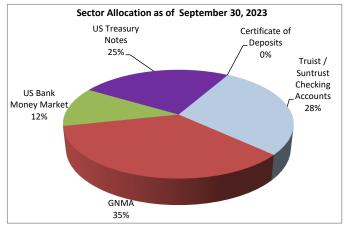
TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
CONTACT:	Olukayode Adetayo, Chief Financial Officer
DATE:	October 20, 2023
RE:	SUMMARY OF OCHFA'S OPERATING FUND INVESTMENTS. NOVEMBER 1, 2023 REGULAR BOARD OF DIRECTORS' MEETING

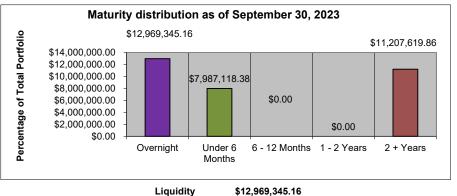
As of September 30, 2023 the total investments in the Operating Fund of the Orange County Housing Finance Authority was \$32,164,083.40 producing an average yield of 3.484% as shown in the Summary of Accounts. If you have any questions on this matter do not hesitate to ask me.

**Attachments** 

#### Orange County Housing Finance Authority Summary of Accounts as of September 30, 2023

Account	Account #	Institution	Ending Balance <sup>1</sup>	Net Interest Earned¹	Average Yield (Annualized) <sup>1</sup>
Operating Fund	215252054184-000	Truist / Suntrust Bank	\$5,063,785.05	\$19,356.46	4.4000%
Low Income Housing Fund	215252054192-000	Truist / Suntrust Bank	\$1,340,536.74	\$4,767.35	4.4000%
Homeownership Assistance Fund	1000042656834	Truist / Suntrust Bank	\$2,745,314.66	\$9,122.52	4.4000%
Custody Account	129142000	US Bank Money Market	\$2,589,340.63	\$2,430.65	4.9400%
Custody Account	129142000	US Treasury Notes	\$7,987,118.38	\$632.50	0.130%
Custody Account	129142000	GNMA - OCHFA Investment	\$10,607,469.86	\$37,050.06	5.0700%
Custody Account	141763000	US Bank Money Market /NIBP	\$675,681.44	\$2,944.33	4.9400%
Custody Account	261060000	US Bank Money Market /Turnkey	\$554,686.64	\$2,119.80	4.9400%
FHLB Collateral	38786	FHLBank Atlanta	\$600,150.00	\$14,954.78	4.5800%
Total			\$32,164,083.40	\$93,378.45	3.484%





W.D. MORRIS
EXECUTIVE DIRECTOR

**CONSENT ITEM** 

#### BOARD OF DIRECTORS

VERNICE ATKINS-BRADLEY
CHAIR

KENNETH HUGHES

CURTIS HUNTER
BOARD MEMBER

MERCEDES MCCALL BOARD MEMBER

RAY COLADO

### **MEMORANDUM**

TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
CONTACT:	Frantz Dutes, Director Program Operations
DATE:	October 23, 2023
RE:	STATUS REPORT: 2023-A HOMEOWNER REVENUE BOND PROGRAM; TBA "TURNKEY" MORTGAGE LOAN PROGRAM NOVEMER 1, 2023 REGULAR BOARD OF DIRECTORS' MEETING.

#### 2023-A HOMEOWNER REVENUE BOND PROGRAM

The **Authority's SERIES 2023-A Homeowner Revenue Bonds (HRB) Program** was authorized by the Board on May 3, 2023 for the aggregate principal amount not-to-exceed FIFTEEN MILLION DOLLARS (**\$15MM**) of Homeowner Revenue Bond Program proceeds. The Board authorized Staff to begin a pipeline of loans for future issuance. The 2023A (HRB) Program offers a 30-year loan product. The Down Payment Assistance (DPA) is currently at \$10,000, and is a 30-year deferred loan at 0% interest.

<u>PRODUCTS</u>	<u>INTEREST RATES</u>	ORIGINATION FEE
Zero Point	6.750%	1%

Commencing from the initial reservation date there is an aggregate total of Twenty Seven Million Eight Hundred Thousand Four Hundred Two Dollars (\$27,800,402) financed by the Single Family Acquisition, and Single Family Custody Account. Under the Authority's Advance Loan Program, any loans originated in excess of the principal amount will be "rolled" into the next Single Family Bond Issue. This will mitigate the Authority's overall risk.

#### As of October 23, 2023:

- One Hundred Twelve (112) loans originated: 109-FHA; 3-VA; 0-USDA-RD.
- The Authority's 2023A DPA program has financed or committed an aggregate total of: Nine Hundred Eighty Two Thousand Five Dollars (\$982,500).

The Reservation Period start date was September 24, 2020, and Final Delivery end date is March 24, 2024.

#### TBA "TURNKEY" MORTGAGE LOAN PROGRAM

The Authority's TBA "Turnkey" Mortgage Loan program was authorized by the board on August 2, 2017. This conventional loan program is a partnership with OCHFA, Freddie Mac, and Raymond James and Associates. Since the inception of the program a total of Twenty One Million Seven Hundred Twenty Eight Thousand Fifty Two Dollars (\$21,728,052) has been financed. The Down Payment Assistance is currently at \$7,500, and is a 30 year deferred loan at 0% interest.

# As of October 23, 2023:

- One Hundred Nineteen (119) loans Originated
- Financed or committed an aggregate total of Eight Hundred Ninety Two Thousand Five Hundred Dollars (\$892,500) in Down Payment Assistance

**ACTION REQUESTED:** For information only

# Orange County HFA Demographic Analysis Report 2023A SF Program

ORIGINAT	ION SUMMARY REPORT		
ORIGINATOR SUMMARY	LOANS	AMOUNT	% OF TOTAL
merican Neighborhood Mortgage Acceptance Company, LLC	1	\$297,110.00	0.89%
ank of England	4	\$1,124,683.00	3.57%
aliber Home Loans, Inc.	1	\$263,145.00	0.89%
entennial Bank	13	\$3,252,522.00	11.61%
nristensen Financial, Inc.	4	\$776,672.00	3.57%
mbrace Home Loans. Inc.	1	\$224.541.00	0.89%
nvoy Mortgage, Ltd	1	\$267,073.00	0.89%
verett Financial, Inc.	7 15	\$1,994,433.00 \$3,487,083.00	6.25% 13.39%
airway Independent Mortgage Corporation BC Mortgage, LLC	3	\$3,487,982.00	2.68%
uaranteed Rate, Inc.	3	\$738.270.00 \$883,938.00	2.68%
and Home Financial Services, Inc.	1	\$270,008.00	0.89%
ationwide Mortgage Bankers, Inc.	1	\$290,638.00	0.89%
ewRez LLC	4	\$1.117.468.00	3.57%
ovus Home Mortgage is a division of Ixonia Bank	1	\$283,765.00	0.89%
aramount Residential Mortgage Group, Inc.	2	\$445.665.00	1.79%
tockton Mortgage Corporation	1	\$309,284.00	0.89%
novus Bank aterstone Mortgage Corporation	2 47	\$475,461.00 \$11,297,744.00	1.79% 41.96%
DTAL	112	\$27,800,402.00	100.00%
	CITY SUMMARY		
ITY	LOANS	AMOUNT	% OF TOTAL
Itamonte Springs	4	\$1,037,193.00	3.57%
popka	4	\$1,165,498.00	3.57%
asselberry	3	\$584,221.00	2.68%
lermont	3	\$745,928.00	2.68%
ustis	1	\$179,843.00	0.89%
ruitland Park	1	\$161,884.00	0.89%
rand Island	3		2.68%
	3 1	\$784,526.00	
owey in the Hills	•	\$296,525.00	0.89%
issimmee	10	\$2,526,155.00	8.93%
eesburg _	4	\$896,252.00	3.57%
ongwood	2	\$542,001.00	1.79%
aitland	1	\$188,034.00	0.89%
ascotte	2	\$536,109.00	1.79%
ount Plymouth	1	\$234,025.00	0.89%
akland	1	\$250,381.00	0.89%
coee	1	\$342,678.00	0.89%
rlando	46	\$11,151,021.00	41.07%
aint Cloud	6	\$1,548,433.00	5.36%
anford	8	\$2,136,104.00	7.14%
avares	2	\$553,784.00	1.79%
matilla	2	\$547,364.00	1.79%
/inter Garden	1	\$186,459.00	0.89%
/inter Park	1	\$240,562.00	0.89%
inter Springs	4	\$965,422.00	3.57%
OTAL	112	\$27,800,402.00	100.00%
со	UNTY SUMMARY		
OUNTY	LOANS	AMOUNT	% OF TOTAL
ake	19	\$4,639,130.00	16.96%
range	57	\$14,041,650.00	50.89%
sceola	15	\$3,809,479.00	13.39%
eminole	21	\$5,310,143.00	18.75%
OTAL	112	\$27,800,402.00	100.00%
HOUSEHOLD	ANNUAL INCOME REPORT		
NNUAL INCOME LOANS	% OF TOTAL		
30,000-\$44,999 15	13.39%		
45 000 \$50 000	00.570/		

ANNUAL INCOME	LOANS	% OF TOTAL
\$30,000-\$44,999	15	13.39%
\$45.000-\$59.999	32	28.57%
\$60,000-\$74,999	32	28.57%
\$75.000-\$89.999	27	24.11%
\$90,000-\$104,999	6	5.36%
TOTAL	112	100 00%

#### HOUSEHOLD SIZE REPORT

LOANS	% OF TOTAL
44	39.29%
21	18.75%
30	26.79%
7	6.25%
8	7.14%
1	0.89%
1	0.89%
112	100.00%
	44 21 30 7 8 1

#### LOAN AMOUNT REPORT

3 13 12	2.68% 11.61% 10.71%
12	
	10 71%
14	12.50%
13	11.61%
19	16.96%
20	17.86%
6	5.36%
9	8.04%
1	0.89%
2	1.79%
	13 19 20 6

TOTAL 112 100.00%

#### PURCHASE PRICE REPORT

PURCHASE PRICE	LOANS	% OF TOTAL
\$125,000-\$150,000	1	0.89%
\$150,000-\$175,000	4	3.57%
\$175,000-\$200,000	8	7.14%
\$200,000-\$225,000	18	16.07%
\$225,000-\$250,000	13	11.61%
\$250,000-\$275,000	20	17.86%
\$275,000-\$300,000	18	16.07%
\$300,000-\$325,000	11	9.82%
\$325,000-\$350,000	9	8.04%
\$350,000-\$375,000	5	4.46%
\$375,000-\$400,000	1	0.89%
\$400,000+	4	3.57%
TOTAL	112	100.00%

#### LOAN TYPE REPORT

LOAN TYPE	LOANS	% OF TOTAL
FHA	109	97.32%
VA	3	2.68%
TOTAL	112	100.00%

#### PROPERTY TYPE REPORT

PROPERTY TYPE	LOANS	% OF TOTAL
1 Unit Single Family Detached	102	91.07%
Townhouse	10	8.93%
TOTAL	112	100.00%

#### CATEGORY TYPE REPORT

TYPE	LOANS	% OF TOTAL
Existing	97	86.61%
New	15	13.39%
Unspecified	0	0.00%
TOTAL	112	100.00%

#### TARGET/NON TARGET REPORT

TYPE	LOANS	AMOUNT	% OF TOTAL
TARGET	3	\$569,639.00	2.68%
NON TARGET	109	\$27.230.763.00	97.32%
TOTAL	112	\$27,800,402.00	100.00%

#### INTEREST RATE RANGES REPORT

RATE	LOANS	% OF TOTAL
3.2500% - 3.4900%	29	25.89%
3.5000% - 3.7400%	5	4.46%
4.5000% - 4.7400%	2	1.79%
4.7500% - 4.9900%	6	5.36%
5.0000% - 5.2400%	8	7.14%
5.2500% - 5.4900%	28	25.00%
5.5000% - 5.7400%	3	2.68%
5.7500% - 5.9900%	3	2.68%
6.2500% - 6.4900%	17	15.18%
6.5000% - 6.7400%	11	9.82%
TOTAL	112	100.00%

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#### FIRST TIME HOMEBUYER REPORT

FIRST TIME HOMEBUYER	LOANS	% OF TOTAL	
No	0	0.00%	
Yes	112	100.00%	
TOTAL	112	100.00%	

	ADDITIONAL / ASSIS	STANCE		
ADDTL MTG PROGRAM \ PRIMARY MTG PROGRAM		LOANS	LOAN AMOUNT	AVERAGE LOAN
OCHFA DPA \ 2023A SF Program		104	982,500.00	9,447.12
	ASSISTANCE PERCENT	LOANS W/	ASSISTANCE	AVERAGE ASSISTANCE

GEN		

GENDER	LOANS	% OF TOTAL
MALE	51	45.54%
FEMALE	61	54.46%
NONBINARY	0	0.00%
UNDISCLOSED	0	0.00%
TOTAL	112	100.00%

#### RACE REPORT

DESCRIPTION	LOANS	% OF TOTAL
American Indian/ Alaskan Native	1	0.89%
American Indian/ Alaskan Native & Black/ Africa	1	0.89%
Black/ African American	19	16.96%
Black/African American & White	2	1.79%
Declined to Respond	13	11.61%
Other	3	2.68%
White	73	65.18%
TOTAL	112	100.00%

#### ETHNICITY REPORT

ETHNICITY	LOANS	AMOUNT	% OF TOTAL
HISPANIC	43	\$11,361,894.00	38.39%
NON HISPANIC	52	\$12,870,970.00	46.43%
Declined to Respond	17	\$3,567,538.00	15.18%
TOTAL	112	\$27.800.402.00	100.00%

HISPANIC

NON HISPANIC

Declined to Repond

#### RACE BY ETHNICITY REPORT

RACE	HISPANIC	NONHISPANIC	Declined to	LOANS	% OF TOTAL
American Indian/ Alaskan Native	0	1	0	1	0.89%
American Indian/ Alaskan Native & Black/ African America	0	1	0	1	0.89%
Black/ African American	1	16	2	19	16.96%
Black/African American & White	1	1	0	2	1.79%
Declined to Respond	0	0	13	13	11.61%
Other	0	1	2	3	2.68%
White	41	32	0	73	65.18%
TOTAL	43	52	17	112	100.00%

#### PIPELINE REPORT

PROGRAM PIPELINE	LOANS	AMOUNT	% OF TOTAL
Reservation	9	\$2,552,145.00	8.04%
UW Certification	13	\$2.974.127.00	11.61%
eHP Compliance	5	\$1,703,981.00	4.46%
Purchased/Servicer	12	\$2.997.042.00	10.71%
Investor/Trustee	73	\$17,573,107.00	65.18%
TOTAL	112	\$27,800,402.00	100.00%

## PROGRAM SUMMARY

AVERAGE PRINCIPAL MORTGAGE:	\$248,217.88
AVERAGE PURCHASE PRICE:	\$266,574.21
AVERAGE DPA AMOUNT:	\$9,447.12
AVERAGE AGE OF PRIMARY BORROWER:	39
AVERAGE HOUSEHOLD SIZE:	2
AVERAGE EMPLOYED IN HOUSEHOLD:	1
AVERAGE HOUSEHOLD ANNUAL INCOME:	\$64 398 57

# Orange County HFA Demographic Analysis Report Freddie Mac Program

	ORIGINATION SUMMARY REPORT		
ORIGINATOR SUMMARY	LOANS	AMOUNT	% OF TOTAL
Atlantic Bay Mortgage Group, LLC.	2	\$335,620.00	1.68%
Bank of England	3	\$597,475.00	2.52%
Centennial Bank	2	\$357,100.00	1.68%
Christensen Financial, Inc.	6	\$1,030,755.00	5.04%
Columbus Capital Lending LLC	1	\$124,925.00	0.84%
Envoy Mortgage, Ltd	3	\$491,810.00	2.52%
Equity Prime Mortgage, LLC	1	\$150,350.00	0.84%
Fairway Independent Mortgage Corporation	13	\$2,268,561.00	10.92%
FBC Mortgage, LLC	5	\$1,042,905.00	4.20%
Guaranteed Rate, Inc.	1	\$116,850.00	0.84%
Hamilton Group Funding. Inc.	1	\$142.590.00	0.84%
Land Home Financial Services, Inc.	8	\$1,538,224.00	6.72%
Movement Mortgage, LLC	1	\$135.800.00	0.84%
New American Funding, LLC	11	\$2,098,607.00	9.24%
Waterstone Mortgage Corporation	61	\$11,296,480.00	51.26%
TOTAL	119	\$21,728,052.00	100.00%

#### CITY SUMMARY

СІТҮ	LOANS	AMOUNT	% OF TOTAL
Altamonte Springs	4	\$534,850.00	3.36%
Apopka	9	\$1,606,556.00	7.56%
Casselberry	3	\$480,650.00	2.52%
Clermont	1	\$106,400.00	0.84%
Eustis	2	\$345,303.00	1.68%
Fern Park	1	\$256,080.00	0.84%
Fruitland Park	3	\$579,963.00	2.52%
Kissimmee	16	\$3,049,090.00	13.45%
Leesburg	1	\$189,150.00	0.84%
Longwood	1	\$189,053.00	0.84%
Mascotte	1	\$204,188.00	0.84%
Mount Dora	1	\$169,750.00	0.84%
Ocoee	3	\$657,810.00	2.52%
Orlando	50	\$8,800,975.00	42.02%
Oviedo	2	\$474,650.00	1.68%
Saint Cloud	7	\$1,614,250.00	5.88%
Sanford	4	\$719,720.00	3.36%
Sorrento	2	\$469,828.00	1.68%
Tavares	3	\$570,750.00	2.52%
Winter Park	2	\$226,195.00	1.68%
Winter Springs	3	\$482,841.00	2.52%
TOTAL	119	\$21,728,052.00	100.00%

### COUNTY SUMMARY

COUNTY	LOANS	AMOUNT	% OF TOTAL
Lake	14	\$2,635,332.00	11.76%
Orange	67	\$11,889,912.00	56.30%
Osceola	21	\$4,218,490.00	17.65%
Seminole	17	\$2,984,318.00	14.29%
TOTAL	119	\$21,728,052.00	100.00%

#### HOUSEHOLD ANNUAL INCOME REPORT

ANNUAL INCOME	LOANS	% OF TOTAL
\$15,000-\$29,999	2	1.68%
\$30.000-\$44.999	38	31.93%
\$45,000-\$59,999	47	39.50%
\$60,000-\$74,999	23	19.33%
\$75.000-\$89.999	8	6.72%
\$90,000-\$104,999	1	0.84%
TOTAL	119	100.00%

#### HOUSEHOLD SIZE REPORT

HOUSEHOLD SIZE	LOANS	% OF TOTAL
1 - One person	46	38.66%
2 - Two persons	34	28.57%
3 - Three persons	19	15.97%
4 - Four persons	14	11.76%
5 - Five persons	4	3.36%
6 - Six persons	2	1.68%
TOTAL	119	100.00%

		LOAN AMOUNT REPORT
LOAN AMOUNT	LOANS	% OF TOTAL
\$50,000-\$75,000	1	0.84%
\$75.000-\$100.000	2	1.68%
\$100,000-\$125,000	11	9.24%
\$125,000-\$150,000	16	13.45%
\$150,000-\$175,000	25	21.01%
\$175,000-\$200,000	20	16.81%
\$200,000-\$225,000	23	19.33%
\$225,000-\$250,000	12	10.08%
\$250,000-\$275,000	7	5.88%
\$275,000-\$300,000	1	0.84%
\$300.000-\$325.000	1	0.84%

119

TOTAL

# 100.00% PURCHASE PRICE REPORT

PURCHASE PRICE	LOANS	% OF TOTAL
\$50,000-\$75,000	1	0.84%
\$75,000-\$100,000	2	1.68%
\$100,000-\$125,000	7	5.88%
\$125,000-\$150,000	12	10.08%
\$150,000-\$175,000	21	17.65%
\$175,000-\$200,000	22	18.49%
\$200,000-\$225,000	24	20.17%
\$225,000-\$250,000	21	17.65%
\$250,000-\$275,000	5	4.20%
\$275,000-\$300,000	2	1.68%
\$300,000-\$325,000	2	1.68%
TOTAL	119	100.00%

#### LOAN TYPE REPORT

LOAN TYPE	LOANS	% OF TOTAL
FreddieMac 80% AMI	34	28.57%
FreddieMac HFA Advantage	70	58.82%
FreddieMac OVER 80% AMI	15	12.61%
TOTAL	119	100.00%

#### PROPERTY TYPE REPORT

PROPERTY TYPE	LOANS	% OF TOTAL
1 Unit Single Family Detached	87	73.11%
Condominium	24	20.17%
Duplex w/approval	4	3.36%
Rowhouse	1	0.84%
Townhouse	3	2.52%
TOTAL	119	100.00%

### CATEGORY TYPE REPORT

TYPE	LOANS	% OF TOTAL
Existing	116	97.48%
New	3	2.52%
Unspecified	0	0.00%
TOTAL	119	100.00%

#### TARGET/NON TARGET REPORT

TYPE	LOANS	AMOUNT	% OF TOTAL
TARGET	4	\$609,580.00	3.36%
NON TARGET	115	\$21,118,472.00	96.64%
TOTAL	119	\$21.728.052.00	100.00%

#### INTEREST RATE RANGES REPORT

RATE	LOANS	% OF TOTAL
2.7500% - 2.9900%	4	3.36%
3.0000% - 3.2400%	5	4.20%
3.2500% - 3.4900%	19	15.97%
3.5000% - 3.7400%	5	4.20%
3.7500% - 3.9900%	6	5.04%
4.0000% - 4.2400%	2	1.68%
4.2500% - 4.4900%	2	1.68%
4.5000% - 4.7400%	14	11.76%
4 7500% - 4 9900%	11	9 24%
5.0000% - 5.2400%	3	2.52%
5.2500% - 5.4900%	38	31.93%
5.5000% - 5.7400%	7	5.88%
7.5000% - 7.7400%	3	2.52%
TOTAL	119	100.00%

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#### FIRST TIME HOMEBUYER REPORT

FIRST TIME HOMEBUYER	LOANS	% OF TOTAL
No	2	1.68%
No Yes	117	98.32%
TOTAL	119	100.00%

ADDTL MTG PROGRAM \ PRIMARY MTG PRO	GRAM	LOANS	LOAN AMOUNT	AVERAGE LOAN
AIS \ Freddie Mac Program		21	33,500.00	1,595.24
	ASSISTANCE PERCENT	LOANS W/	ASSISTANCE AMOUNT	AVERAGE ASSISTANCE
DPA 2017 \ Freddie Mac Program		28	210,000.00	7,500.00
	ASSISTANCE PERCENT	LOANS W/	ASSISTANCE AMOUNT	AVERAGE ASSISTANCE
OCHFA DPA \ Freddie Mac Program		92	697,500.00	7,581.52
	ASSISTANCE PERCENT	LOANS W/	ASSISTANCE AMOUNT	AVERAGE ASSISTANCE

#### GENDER REPORT

GENDER	LOANS	% OF TOTAL	
MALE	66	55.93%	
FEMALE	52	44.07%	
NONBINARY	1	0.85%	
UNDISCLOSED	0	0.00%	
TOTAL	118	100.00%	

#### RACE REPORT

DESCRIPTION	LOANS	% OF TOTAL	
American Indian/ Alaskan Native & Black/ Africar	1	0.84	%
Asian Indian	1	0.84	%
Black/ African American	23	19.33	%
Black/African American & White	2	1.68	%
Chinese	1	0.84	%
Declined to Respond	4	3.36	%
Other	10	8.40	%
White	77	64.71	%
TOTAL	119	100.00	%

#### ETHNICITY REPORT

ETHNICITY	LOANS	AMOUNT	% OF TOTAL
HISPANIC	43	\$7,924,493.00	36.13%
NON HISPANIC	71	\$12,839,014.00	59.66%
Declined to Respond	5	\$964,545.00	4.20%
TOTAL	119	\$21,728,052.00	100.00%

HISPANIC

NON HISPANIC

Declined to Repond

#### RACE BY ETHNICITY REPORT

RACE	HISPANIC	NONHISPANIC	Declined to	LOANS	% OF TOTAL
		NUNHISPANIC	Decimed to	LUANS	
American Indian/ Alaskan Native & Black/ African America	n 1	0	0	1	0.84%
Asian Indian	0	1	0	1	0.84%
Black/ African American	0	22	1	23	19.33%
Black/African American & White	1	1	0	2	1.68%
Chinese	0	1	0	1	0.84%
Declined to Respond	1	0	3	4	3.36%
Other	7	2	1	10	8.40%
White	33	44	0	77	64.71%
TOTAL	43	71	5	119	100.00%

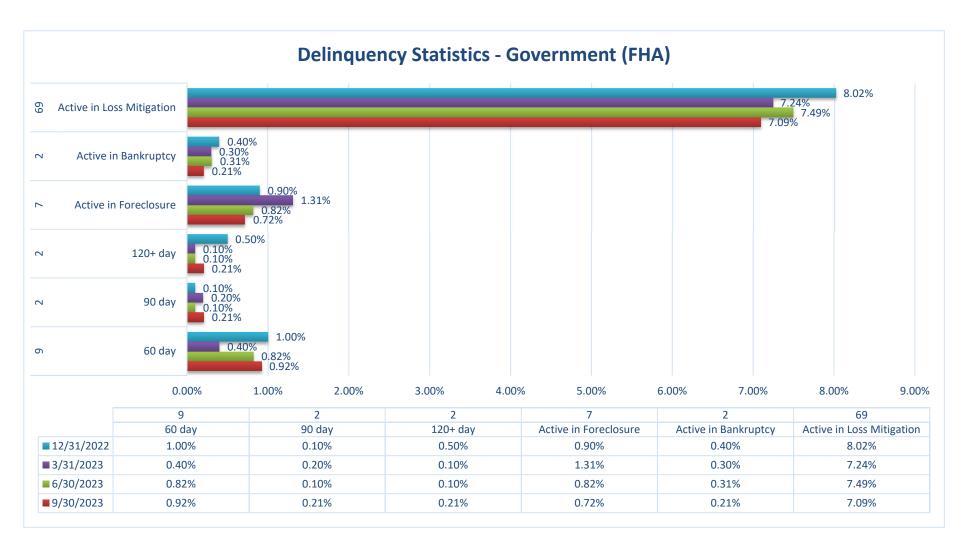
#### PIPELINE REPORT

PROGRAM PIPELINE	LOANS	AMOUNT	% OF TOTAL
UW Certification	1	\$153,526.00	0.84%
eHP Compliance	1	\$310,400.00	0.84%
Purchased/Servicer	1	\$130,950.00	0.84%
Investor/Trustee	116	\$21,133,176.00	97.48%
TOTAL	119	\$21 728 052 00	100 00%

#### PROGRAM SUMMARY

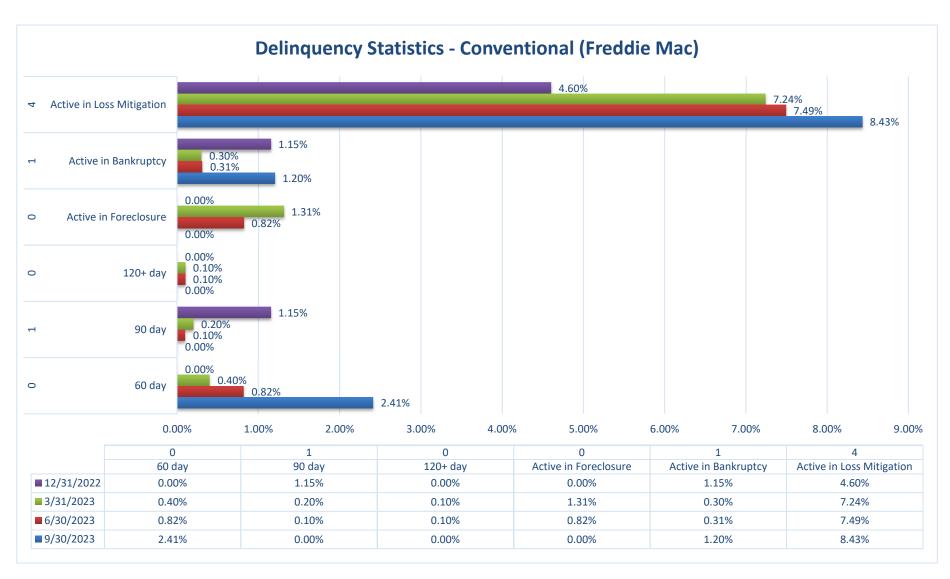
AVERAGE PRINCIPAL MORTGAGE:	\$182,588.67
AVERAGE PURCHASE PRICE:	\$190,474.33
AVERAGE DPA AMOUNT:	\$6,673.76
AVERAGE AGE OF PRIMARY BORROWER:	38
AVERAGE HOUSEHOLD SIZE:	2
AVERAGE EMPLOYED IN HOUSEHOLD:	1
AVERAGE HOUSEHOLD ANNUAL INCOME:	\$52,020.75

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As of September 30, 2023, the Authority's Government (FHA) - total loan portfolio reflects 973-loans. Month end statistics reflects the following:

➤ Decrease in Foreclosures, Bankruptcies and Loss Mitigation | ➤ Increase in 60-day, 90-Day, and 120-Day



As of September 30, 2023, the Authority's Conventional (Freddie Mac) - total loan portfolio reflects 83-loans. Month end statistics reflects the following:

➤ Decrease in 90-Day, 120-Day, Foreclosures, and Loss Mitigation | ➤ Increase in 60-day, and Bankruptcies



W.D. MORRIS EXECUTIVE DIRECTOR

**CONSENT ITEM** 

BOARD OF DIRECTORS

VERNICE ATKINS-BRADLEY CHAIR

KENNETH HUGHES

VICE CHAIR

CURTIS HUNTER
BOARD MEMBER

MERCEDES MCCALL BOARD MEMBER

RAY COLADO BOARD MEMBER

TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
CONTACT:	Mildred Guzman, Program Operations Administrator
DATE:	October 23, 2023
RE:	MULTI-FAMILY OCCUPANCY REPORT NOVEMBER 1, 2023 - REGULAR BOARD OF DIRECTORS' MEETING

**MEMORANDUM** 

## **OCCUPANCY REPORT**

The Occupancy Report rate for the period of September 23, to October 20, 2023, was 97% for all units, and 94% for units meeting set-aside requirements.

**Multi-Family Rental Occupancy and Set-aside Summary** - A summary of the occupancy and set-aside average rates by property is provided.

## **ACTION REQUESTED**

For information only.

# Multi-Family Occupancy Report

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Monday, October 23, 2023 Page 1 of 4

	Total	Occupied	Occup.	Prior Month	Occupied	Low Income: Occupied Occup. Prior Month			
Property: (Status, Address)	Units	Units	%	Occu%	Unit	%	Occup.%	Flag%	Comments
Goldenrod Pointe, Active 3500 N Goldenrod Road, Orlando	70	69	99%	97%	69	99%	97%	60%	
Governors Manor, Active 2861 LB McLeod Rd, Orlando	120	120	100%	100%	120	100%	100%	75%	
<b>Green Gables (Alhambra Trace), A</b> 5201 Via Alizar Dr, Orlando	95	91	96%	97%	91	96%	97%	100%	
Kensington Oaks, Active 440 S. Mellonville Ave, Sanford	20	18	90%	95%	18	90%	95%	75%	
Lake Davis, Active 1301 Catherine Street, Orlando	36	34	94%	97%	34	94%	97%	75%	
<b>Lake Jennie Phase I, Active</b> 1301 Santa Barbara Dr, Sanford	25	23	92%	92%	23	92%	92%	75%	
Lake Jennie Phase II, Active 1312 Santa Barbara Dr, Sanford	40	37	93%	98%	37	93%	98%	75%	
Lake Sherwood, Active 1826 London Crest Drive, Orlando	90	89	99%	99%	89	99%	99%	40%	
Lake Weston Pointe, Active 2201 Weston Point Dr, Orlando	240	237	99%	99%	237	99%	99%	100%	
Lakeside Retreat at 27, Active 1403 Old Harbor Blvd., Leesburg	128	120	94%	98%	120	94%	98%	40%	
Lancaster Villas, Active 800 W. Lancaster Rd, Orlando	145	141	97%	95%	141	97%	95%	100%	
Landings at Carver Park, Active 1150 Conley Street, Orlando	56	54	96%	96%	54	96%	96%	40%	
<b>Landings on Millenia, Active</b> 5150 Millenia Boulevard, Orlando	336	330	98%	97%	251	75%	74%	40%	
Landon Pointe, Active 1705 Grande Pointe Avenue, Orlando	276	269	97%	96%	269	97%	96%	40%	
<b>Landon Trace Townhomes (Bucha</b> 1813 Buchanan Bay Circle, Orlando	228	228	100%	100%	228	100%	100%	100%	

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Property: (Status, Address)	Total Units	Occupied Units	Occup.	Prior Month Occu%	Occupied Unit	Lov Occup. %	W Income: Prior Month Occup.%	Flag%	Comments
Landstar Park, Active 1001 Landstar Drive, Orlando	156	156	100%	100%	156	100%	100%	40%	
Laurel Oaks Phase I (Sleepy Hollo 2700 Laurel Hollow Dr., Leesburg	144	138	96%	95%	138	96%	95%	40%	
<b>Laurel Oaks Phase II (Sleepy Hollo</b> 2700 Laurel Hollow Dr., Leesburg	108	103	95%	97%	103	95%	97%	40%	
<b>Lee Vista Club, Active</b> 5903 Lee Vista Blvd, Orlando	312	312	100%	98%	312	100%	98%	40%	
Mendel Villas, Active 3538 Aristotle Ave, Orlando	32	31	97%	97%	31	97%	97%	100%	
Mill Creek, Active 5087 Commander Drive, Orlando	312	306	98%	99%	306	98%	99%	40%	
Nassau Bay, Active 5200 North Orange Blossom Trail, Orla	492 ndo	489	99%	99%	489	99%	99%	100%	
Oak Harbor, Active 5770 Harbor Chase Circle, Orlando,	176	172	98%	99%	172	98%	99%	20%	
Oviedo Town Center Phase I, Activ 450 Fontana Circle #105, Oviedo	106	106	100%	102%	106	100%	102%	40%	
Oviedo Town Center Phase II, Activ 450 Fontana circle #105, Oviedo	34	34	100%	100%	34	100%	100%	40%	
Oviedo Town Center Phase III, Acti 450 Fontana circle #105, Oviedo	72	70	97%	99%	70	97%	99%	40%	
Oviedo Town Center Phase IV, Acti 450 Fontana Circle #105, Oviedo	24	24	100%	100%	24	100%	100%	40%	
Palm Grove Gardens, Active 3944 W.D. Judge Drive, Orlando	142	135	95%	97%	135	95%	97%	75%	
Pebble Creek, Active 1317 Boulder Dr, Kissimmee	72	72	100%	100%	72	100%	100%	100%	
River Ridge, Active 9957 Hidden River Drive #106, Orlando	160	160	100%	99%	160	100%	99%	40%	

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	Low Income:						Ī		
Property: (Status, Address)	Total Units	Occupied Units	Occup. %	Prior Month Occu%	Occupied Unit	Occup. %	Prior Month Occup.%	Flag%	Comments
Rolling Acres Phase I, Active 824 CrR 466, Lady Lake	104	97	93%	94%	97	93%	94%	40%	
Rolling Acres Phase II, Active 824 CR 466, Lady Lake	35	34	97%	100%	34	97%	100%	40%	
SouthWinds Cove, Active 3400 Southwinds Cove Way, Leesburg	112 J	111	99%	97%	90	80%	79%	40%	
Spring Lake Cove Phase I, Active 1508 Spring Lake Cove Lane, Fruitland	96 d Park	88	92%	93%	73	76%	76%	40%	
Spring Lake Cove Phase II, Active 1508 Spring Lake Cove Lane, Fruitland	48 d Park	47	98%	94%	47	98%	94%	40%	
Stratford Point, Active 1700 Old England Loop, Sanford	384	382	99%	99%	356	93%	93%	60%	
Summit Crestwood, Active 3121 Crestwood Circle, St. Cloud	216	214	99%	99%	214	99%	99%	40%	
Vista Pines, Active 401 N Chickasaw Trail, Orlando	238	235	99%	100%	235	99%	100%	40%	
Westwood Park, Active 11037 Laguna Bay Dr, Orlando	178	177	99%	99%	177	99%	99%	40%	
Willow Key, Active 5590 Arnold Palmer Dr, Orlando	384	379	99%	99%	379	99%	99%	40%	
Total Units:	7,856				1				
<b>Current Period Summary:</b>		7,685	97%	<b>%</b>	7,257	94	%		

**Total Number of Properties: 53** 

7,673

98%

**Prior Period Summary:** 

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7,258

95%